

#### STATE OF IOWA

**EFFECTIVE BEGIN DATE: EXPIRATION DATE:**  01-01-2009 12-31-2009

PAGE:

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#### MASTER AGREEMENT

#### Contract Declaration and Execution

**VENDOR:** 

ZOLL Medical Corp. 269 Mill Rd

Chelmsford, MA 01824 USA

VENDOR CONTACT: Elizabeth McCaughey

PHONE: 800-242-9150

EXT: 9568

EMAIL: emccaughey@zoll.com

FOB FOB Dest, Freight Prepaid

ISSUER:

JEANETTE CHUPP PHONE: 515-281-6288

CTATE OF IOMA

EMAIL: Jeanette.Chupp@iowa.gov

Contract For: Defibrillators (AED's) per NASPO Contract SW60300

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement:

Attachment #1.: ZOLL Medical Brand, Automatic External Biphasic Defibrillator (AED) Packages and Accessories per NASPO/Oklahoma Contract SW60300 and ZOLL Contract #850.

Attachment #2: General Terms and Conditions for goods contracts posted at web-site:

http://das.gse.iowa.gov/terms\_goods.pdf (exceptions taken - see attached)

Ordering Toll Free Phone 800-348-9011 or FAX 978-421-0005

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR

Dana Cash, Sales Representative at phone 800-242-9150 ext. 9882 or e-mail: dcash@zoll.com

Direct Phone: 816-645-6478 or FAX: 816-858-5108

Contract Administrator: Elizabeth McCaughey, PH: 800-348-9011 #9568 or Emccaughey@zoll.com

Products include E Series Defibrillators, M Series Defibrillators, AED Pro Defibrillators and AED Plus Defibrillators..

#### CONTRACT TERMS:

Pricing is Net per Current Price List at web-site: http://www.dcs.state.ok.us/SW Contracts.nsf. ("click" on SW300 and review Zoll Materials)

Minimum Order: Standard Manufacturer's Package

Payment Terms: Net 30 days

FOB: Destination Delivery: 30 days ARO

Technical Support: Phone 800-348-9011

RENEWAL OPTIONS

FROM 01-01-2010 TO 12-31-2010

**AUTHORIZED DEPARTMENT** 

CONTRACTOR	STATE OF TOWA
contractor's NAME (If other than an individual, state whether a corp., partnership, etc. ZOLL Medical Corp.	Soura Stept. of administrative Services
BY (Authorized Signature) Date Signed.  QiZWELD Mc (aughley 218109	BY (Authorized Signature)  Planette Chupp Feb. 18, 2009
Printed Name and Title of Person Sighing ( Contract 5	Printed Name and Title of Person Signing

Jeanette Chupp Address 1305 E. Walnut, Les Moines, Jours



## **STATE OF IOWA**

**EFFECTIVE BEGIN DATE: EXPIRATION DATE:**  01-01-2009 12-31-2009

#### PAGE: 2 of 3

## **MASTER AGREEMENT**

Contract Declaration and Execution

LINE NO.	QUANTITY / SERVICE DATES UNI	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	4651420	\$0.000000
			\$0.000000
		DEFIBRILLATOR/MONITOR, AC OR DC POWER SOURCE Defibrillators, Zoll Brand	
2	0.00000	4651455	\$0.000000
			\$0.000000
		DEFIBRILLATOR, PARTS AND ACCESSORIES Defibrillator Parts and Accessories, Zoll Brand	



## **STATE OF IOWA**

## **MASTER AGREEMENT**

EFFECTIVE BEGIN DATE: 01-01-2009 EXPIRATION DATE: 12-31-2009

PAGE: 3 of 3

## Contract Declaration and Execution

#### **TERMS AND CONDITIONS**

#### **Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: http://das.gse.iowa.gov/terms\_goods.pdf





### Statewide Contract Addendum

This addendum is added to and is to be considered part of the subject contract.

Contract Issuance Date: 01/01/2006

Statewide Contract #:

SW 60300

**Contract Title:** 

Automated External Defibrillators, (AED)

Addendum Date:

12/31/2008

Addendum #:

18

CONTRACTOR: ZOLL MEDICAL CORPORATION

CONTRACT ID: 850

This contract has been renewed for the period 01/01/2009 through 12/31/2009. There are no price increases. All pricing remains the same as the prior year.

Please refer any questions to:

Florian Giza

Contracting and Procurement Officer

Phone: 405-522-3428 Fax: 405-521-4475

e-mail: florian giza@dcs.state.ok.us

# PARTICIPTING ADDENDUM NASPO/Oklahoma AED Contract Contract SW 60200

## Contract SW 60300

## State of Iowa, Contract CT2562Z

**ZOLL Medical Corporation #850** 

## 1. Participating Jurisdiction:

State of Iowa, Department of Administrative Services (DAS), General Services Enterprise, Purchasing Section, 1305 East Walnut Street, Hoover State Office Building, Des Moines, Iowa, 50319-0105.

Within the State of Iowa, all state agencies, facilities and political sub-divisions (cities, counties, school districts and universities) or any entity funded in full or in part by tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of this agreement.

## 2. Changes:

- **A.)** The Contractor shall provide a semi-annual electronic report on all sales made against this agreement with the State of lowa to the State's primary contact listed below. The report at a minimum shall include the order date, State order number, customer name, product description/number, quantity, order total price and the semi-annual grand-total price.
- **B.)** Contractor's stated pricing shall be the prices approved and agreed to with the State of Oklahoma (NASPO)...

Contract Title: Automated External Defibrillators (AED's)

Contract Number: SW60300

Contractor: ZOLL Medical Corporation... Contract #850

- **C.)** The Contractor's stated pricing shall be the maximum purchase price. The Contractor may offer, within written quotations, a lower price for volume purchases or for competitive reasons.
- 3. Lease Agreements: Equipment Lease is not available.

#### 4. Primary Government Contact:

Jeanette Chupp, C.P.M., Purchasing Agent III

Iowa Dept. of Administrative Services

General Services Enterprise – Purchasing

1305 East Walnut Street, Hoover State Office Building - Level A

Des Moines, Iowa 50319-0105

Phone: 515-281-6288 or FAX 515-242-5974

E Mail: Jeanette.Chupp@iowa.gov

#### **Primary Contractor Contact:**

Contract Administrator: Elizabeth McCaughey

Ph. 800-242-9150 ext. 9568 or E-Mail: emccaughey@zoll.com

ZOLL Medical Corp.

269 Mill Road, Chelmsford, MA 01824

5. Subcontractors: Subcontractors are not authorized under this agreement. The State of Iowa does not compensate subcontractors.

This Addendum and the NASPO Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the NASPO Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the NASPO Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

State o	f/lowa	ZOLL Medical Corporation
Ву:/	elle Oheox	By: Glizabeth Mc Caughery
Name:	Debbie O'Leary	Name: Elizabeth McCaughey
Title:	Administrator, DAS GSE	Title: Contracts & Bids Manager
Date:	1/03/07	Date: 1/3/07

Jeanette Chupp

## **ZOLL MEDICAL CORPORATION**

## It's all about time

## Contract #850

E Series Defibrillators

E Series Basic

E Series ACLS

M Series Defibrillators

M Series Basic M Series MedPro

M Series MultiPro

M Series CCT

**AED Pro Defibrillators** 

Semi-Auto Only

Semi Auto/Manual

Manual Only

**AED Plus Defibrillators** 

AED Plus - EMS/Public Safety Series

Vendor Representative:

Dana Cash

Phone: 800-242-9150 x 9882

Fax:

978-421-0005

Pager: N/A

Mobile: N/A

Email: dcash@zoll.com

State of Oklahoma (NASPO)

#### ORDERING INFORMATION

- 1. Part numbers are listed on the attached Price List.
- 2. No maximum order limitation.
- 3. No minimum order

4. Geographic Coverage:

50 States, District of Columbia and Puerto Rico

5. Point(s) of Production:

ZOLL Medical Corp.

269 Mill Rd.

Chelmsford MC01824

6. Discount:

Prices shown herein are Net (discount deducted)

7. Quantity Discounts prices shown herein are Net

8. Prompt Payment Terms:

Net 30 days

9. Government Commercial Credit Card: Accepted

10. a. Time of Delivery: 30 Days ARO

10.b. Expedited Delivery:

10.c. F.O.B. Point(s): Destination - 50 States

10.d. Ordering Address: 269 Mill Road Chelmsford, MA 01824

10.e. Ordering Toll Free Telephone Number: 800-348-9011

10.f. Ordering Toll Free Facsimile Number: N/A 978-421-0005

11. Payment Address: ZOLL Medical Corporation

GPO PO Box 27028

New York, NY 10087

Attn: Accounts Receivable

12. Location of Service and Distribution Points: 269 Mill Road

Chelmsford, MA 01824

There is no electronic catalogue available at this time.

Devices offered are biphasic defibrillators. See specifications within the contract document for AED features and warranties. Copies of warranties are to be included with each AED and with all accessories.

NASPO Administrative Fee: Contractor has included in product pricing an Administrative Fee of 1% of total sales for each previous quarter to the National Association of State Purchasing Officers. The fee must be set 30 days after the quarter period end date and must be submitted to: Lee Ann Pope, NASPO Cooperative Purchasing Venture Revolving Fund Direct Deposit Account. The contract prices are not subject for adjustment to account for the fee. Do not add this amount at the time of order to the price of items on the contract schedule.

A statement verifying the total sales by ordering agency must accompany the remittance. The contract administration fee is intended to cover the costs of administering this contract. In addition to the contract administration fee, some Participating States may require an additional administrative fee. This State specific administrative fee will not exceed 1% of the State specific sales.

A quarterly usage must be sent to Amanda Spencer, CPPB, CPO, State of Oklahoma, Central Purchasing Division, Will Rogers Building, 2401 N. Lincoln Blvd., Ste. 116, Oklahoma City, OK 73105 (email: <a href="mailto:Amanda\_spencer@dcs.state.ok.us">Amanda\_spencer@dcs.state.ok.us</a>) within 30 days of the end of each quarter. Data to be included in this report are the names of purchasing entities, product name, product code, unit price and total.



#### **ZOLL Medical Corporation**

Worldwide Headquarters 269 Mill Road Chelmsford, Massachusetts 01824-4105 U.S.A.

978 421-9655 978 421-0025 Main Fax

## ZOLL TECHNICAL SUPPORT AND SERVICE

**ZOLL Medical Corporation** provides technical assistance through our Technical Support Department. Should the ZOLL equipment require service, contact the Technical Support Department directly.

#### Hours of Coverage

Technical Support is available through our Technical Support Help Desk by calling 1-800-348-9011, Monday through Friday from 8:30AM to 6:00PM EST.

The Technical Support Representative will require the following pertinent information to open a Service Request:

- Unit Serial Number
- Description of the complaint
- · Department where the equipment is being used
- Patient information if applicable
- ECG strips if available
- · Purchase Order number is the device is out of warranty

This information will assist us in performing a full evaluation when the product is received at our Depot. You will be given an RMA number to track the return of your product.

#### Emergency Service

Technical Support is available on an emergency basis 7 days a week during the hours not covered during a normal business day. Emergency Support is available by calling 1-800-348-9011.

#### Repairs

Repair service is provided via Depot Repair at ZOLL Corporate in Chelmsford, MA.

Service is performed by factory trained Service Repair Technicians. Each unit is certified by successfully completing the 6 Month Checkout Procedure as detailed in the appropriate Service Manual, applying a Calibration sticker, and returning the product with a Warranty Repair Form indicating the work performed. As an ISO 9000 certified facility, we retain training records on each employee and are committed to providing the highest level of quality in the servicing of all ZOLL products.

#### Service Loaners

A Service Loaner is available at no charge during the repair analysis process and is shipped to arrive before 10AM the next business day. ZOLL pays for the shipping and insurance of the customer unit and the Service Loaner while the unit is under Factory or Extended Warranty.

#### **Hourly Labor Rates**

Our current Depot Repair Rate is \$105 per hour. This rate is subject to change October 1st of each year.

#### Overtime Hours and Rates

There is no additional cost for overtime on Depot repaired items.

#### On-site Service

Repairs are performed at our Repair Depot at ZOLL Corporate in Chelmsford, MA. We do not offer on-site service.

#### Replacement Parts

All replacement and repair exchange parts are typically available for shipment on the next business day following the request.

## Repair Exchange (R/X) Program

The Repair Exchange program allows you to purchase "Repair Exchange Parts" at 50% off List Price. When an order is shipped for a "Repair Exchange Part", you will receive an invoice at full list price. Once the repair is complete, you must return the defective module for repair. Once the defective part is returned, if the module is repairable, you will receive a credit for 50% off the List Price of the Invoice.

#### **Guaranteed Parts Availability**

ZOLL guarantees parts for seven (7) years from the last date of manufacture.

#### **Guaranteed Service Turnaround Time**

As an ISO 9000 certified facility we are constantly trying to improve our turnaround time while maintaining a high quality of repair. You can expect a less than 10 business day turnaround on repairs. A Service Loaner is available at no charge while the product is being repaired.

#### Guaranteed Equipment Uptime

You can expect 99% uptime based on typical use and the arrival of a Free Service Loaner by 10AM the next business day.

#### **OPTIONAL SERVICE PROGRAMS**

#### Preventive Maintenance Programs

Preventive Maintenance programs can be purchased to maintain the superior performance of your ZOLL equipment. In most areas, ZOLL has authorized Biomedical representatives, who have been factory trained, to provide Preventive Maintenance on site at the Customer's location. These representatives are dispatched by the ZOLL Technical Support Contracts Department based on contract requirements. Upon completion of the Preventive Maintenance, the Service Technician will provide the customer with a Service Repair form for the work that was completed.

In the event that a ZOLL authorized Biomedical representative is not available in your area, arrangements will be made to send the devices to ZOLL Chelmsford Service Depot for service. A service loaner or loaners will be shipped to the customer's location for use during the time the units are in the ZOLL Service Depot.

ZOLL recommends that Preventive Maintenance be performed twice per year or every six (6) months.

#### **Extended Warranty Programs**

ZOLL Medical offers a variety of Extended Warranty programs. These programs are designed to help you to budget your maintenance costs and protect you against price increases. An Extended Warranty can be purchased at any time by contacting ZOLL Technical Support Contracts Department.

#### Biomedical/Service Training Program

ZOLL Technical Support offers a two-day training and certification program, which will enable the attendees to repair and calibrate the defibrillator. This can be purchased through your local ZOLL Sales Representative.

#### Rental Equipment

Rental Equipment is available for rental purposes on a monthly basis. This can be purchased through our Technical Support Department.



#### **ZOLL Medical Corporation**

Worldwide Headquarters 269 Mill Road Chelmsford, Massachusetts 01824-4105 U.S.A.

978 421-9655 978 421-0025 Main Fax

## **ZOLL Medical Depot Repair**

ZOLL's product is designed, manufactured, distributed and serviced under strict controls set forth by ZOLL's Quality System. It has been designed to comply with requirements set forth by the FDA and various regulatory standards and bodies. Our Quality System is certified and audited annually by TUV Rheinland for compliance with ISO 9000. ZOLL received its certification in 1995.

The ZOLL Depot Repair Team is a group of highly skilled, trained professionals that have extensive experience in electronics, product application and process quality control.

The intense quality and environmental testing performed by this team at the factory can not be duplicated in any field environment.

- After receipt of the device at the Repair Depot, a Technical Support Repair Technician will verify the reported malfunction prior to opening the unit.
- The suspect failed board will be replaced with a known "good" test board to verify that the suspected failure is repaired.
- The test board is then replaced by the original "suspect failed board" to again verify the original failure.
- This process verifies that there were no internal connectivity issues that were resolved by just disconnecting and reconnecting a board and that the failure is attributed to the suspect circuit board.
- If the original fault reappears, a known "good" board from stock is installed.
- In most cases, extensive environmental testing is performed (hot soak, cold soak and vibration).
- Board level testing of the defective module is then performed.
- Recertification of each device is completed per factory specifications outlined in the device Service Manual.
- Device is held, pending root cause analysis of the defective module.
- Technical review is performed by the Technical Support Help Desk to verify that the root cause analysis and the replaced module(s) coincide with the reported malfunction.

Before any device is released for shipment, a thorough review of the complaint file is done by the Technical Support Help Desk and the Quality Assurance Department. This is to ensure that the technical evaluation of the reported failure was conclusive and that any determination is reviewed against the reported event. The device will be released for shipment based on the conclusion of this evaluation.



## Statewide Contract Addendum

This addendum is added to and is to be considered part of the subject contract.

Contract Issuance Date: 01/01/2006 Statewide Contract #: SW 60300

Contract Title: Automated External Defibrillators, (AED)

Addendum Date: 12/31/2008

Addendum #: 18

CONTRACTOR: ZOLL MEDICAL CORPORATION

CONTRACT ID: 850

This contract has been renewed for the period 01/01/2009 through 12/31/2009. There are no price increases. All pricing remains the same as the prior year.

Please refer any questions to:

Florian Giza Contracting and Procurement Officer

Phone: 405-522-3428 Fax: 405-521-4475

e-mail: florian giza@dcs.state.ok.us

List NASPO / State of OK

Opt	ion F	ields										*****						MA	<del></del>
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	_		
5	0	1	0	0	0	1	0	0	1	0	0	6	4	0	1	2	E Series AED with Manual Override, AC Power, Printer, Protocol Assist Codemarkers and GPS Clock Auto Sync	\$10,890	\$9,365.40
E	E Series ® AED																Includes, TriMode Display, 3-lead ECG patient cable, universal cable, 2 rechargeable lead acid batteries, RS232 data transfer port, Roll Cage and Rapid Cable Deployment System or Rugged SoftPack Carry Case. AC power cord, 12" AC extension power cord, one package of recorder paper, two PCMCIA slots, Operator's Manual, and standard one (1) year warranty for EMS use.  Options		
5	0	1	0	0	0	1	0 (	0	1	0	1	6	4	0	1	2	With Noninvasive Pacing	\$12,890	\$11,085.40
5	0	1	0	0	3	1	0 (	0	1	0	0	6	4	0	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable	\$12,390	\$10,655.40
5	0	1	0	0	7	1	0 (	0	1	0	0	6	4	0	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and NIBP with Adult-Plus cuff and hose	\$15,390	\$13,235.40
5	0	1	0	1	0	1	0 (	0	1	0	0	6	4	0	1	2	With 12-lead with 1-step patient cable	\$18,285	\$15,725.10
5	0	1	0	1	0	1	0 (		2	0	0	6	4	0	1	2	With 12-lead with 1-step patient cable and Integrated Bluetooth	\$18,785	\$16,155.10
5	0	1	0	1	3	1	0 (		1	0	0	6	4	0	1	2	With Sp02 (comes with EtC02 port)with reusable sensor and 4' cable and 12-lead with 1-step patient cable	\$19,785	\$17,015.10
5	0	1	0	1	7	1	0 (		1	0	0	6	4	0	1	2	With NIBP with Adult-Plus cuff and hose, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable	\$22,785	\$19,595.10
5	0	1	0	1	0	1	0 (	,	1	0	1	6	4	0	1	2	With 12-lead with 1-step patient cable and Noninvasive Pacing	\$20,285	\$17,445.10
5	0	1	0	1	0	1	0 (		2	0	1	6	4	0	1	2	With 12-lead with 1-step patient cable, Integrated Bluetooth and Noninvasive Pacing	\$20,785	\$17,875.10
5	0	1	0	1	7	1	0 (	,	2	0	0	6	4	0	1	2	With NIBP with Adult-Plus cuff and hose, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable, 12-lead with 1-step patient cable, Integrated Bluetooth	\$23,285	\$20,025.10
5	0	1	0	0	3	1	0 0		1	0	1	6	4	0	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and Noninvasive Pacing	\$14,390 -	\$12,375.40
5	0	1	0	1	3	1	0 0	0	1	0	1	6	4	0	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable, 12-lead with 1-step patient cable and Noninvasive Pacing	<b>\$21</b> ,785	\$18,735.10
5	0	1	0	1	3	1	0 0		2	0	0	6	4	0	1	2	With Sp02 (comes with EtC02 port), with reusable sensor and 4' cable,12-lead with 1-step patient cable, Integrated Bluetooth	\$20,285	\$17,445.10
5	0	1	0	0	7	1	0 0		1	0	1	6	4	0	1	2	With NIBP with Adult-Plus cuff and hose, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and Noninvasive Pacing	\$17,390	\$14,955.40
5	0	1	0	1	7	1	0 0		1	0	1	6	4	0	1	2	With NIBP with Adult-Plus cuff and hose, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable , 12-lead with 1-step patient cable and Noninvasive Pacing	\$24,785	\$21,315.10
5	0	1	0	1	7	1	0 0		2	0	1	6	4	0	1	2	With 12-lead with 1-step patient cable, Sp02 (comes with EtC02 port) with rusable sensor and 4' cable, Integrated Bluetooth, NIBP with Adult-Plus cuff and hose and Noninvasive Pacing	\$25,285	\$21,745.10
5	0	1	0	1	3	1	0 0		2	0	1	6	4	0	1	2	With 12-lead with 1-step patient cable, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable , Integrated Bluetooth, and Noninvasive Pacing	\$22,285	\$19,165.10

List NASPO / State of OK

Opti		ields <b>3</b>	4	5	6	7 8	3 9	10	11	12	13	1.	4	15	16	17			
5	0	2	0	0	0	1 (	0	1	0	0	2	4	ı	0	1	2	E Series ACLS Manual with See-Thru CPR®, Real CPR Help® and Advisory capabilities; plus AC Power, Printer, Protocol Assist Code Markers and GPS Clock Auto Sync	\$10,290	\$8,849.40
E	E Series ® ACLS																Includes: TriMode Display, 3-lead ECG patient cable, universal cable, 2 rechargeable lead acid batteries. RS232 data transfer port. Roll Cage and Rapid Cable Deployment System or Rugged SoftPack Carry Case, AC power cord. 12" AC power extension cord, one package of recorder paper, two PC Card slots. Operator's Manual, and standard one (1) year warranty for EMS use.  Options		
5	0	2	0	0	0	1 (	) 0	1	0	1	2	4		0	1	2	With Noninvasive Pacing	\$12,290	\$10,569.40
5	0	2	0	0	3	1 (	0	1	0	0	2	4	1	0	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable	\$11,790	\$10,139.40
5	0	2	0	0	7	1 (	0	1	0	0	2	4		0	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and NIBP with Adult-Plus cuff and hose	\$14,790	\$12,719.40
5	0	2	0	1	0	1 (	0	1	0	0	2	4	ļ i	0	1	2	With 12-lead with 1-step patient cable	\$17,685	\$15,209.10
5	0	2	0	1	o	1 (	0	2	0	0	2	4	L 1	0	1	2	With 12-lead with 1-step patient cable and Integrated Bluetooth	\$18,185	\$15,639.10
5	0	2	0	1	3	1 (	0	1	0	0	2	4		0	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable	\$19,185	\$16,499.10
5	0	2	0	1	7	1 (	0	1	0	0	2	4		0	1	2	With NIBP with Adult-Plus cuff and hose, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable	\$22,185	\$19,079.10
5	0	2	0	1	0	1 (	0	1	0	1	2	4		0	1	2	With 12-lead with 1-step patient cable and Noninvasive Pacing	\$19,685	\$16,929.10
5	0	2	0	1	0	1 0	0	2	0	1	2	4	. (	0	1	2	With 12-lead with 1-step patient cable, Integrated Bluetooth and Noninvasive Pacing	\$20,185	\$17,359.10
5	0	2	0	1	7	1 0	0	2	0	0	2	4	. (	0	1	2	With NIBP with Adult-Plus cuff and hose, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable, Integrated Bluetooth	\$22,685	\$19,509.10
5	0	2	0	0	3	1 0	0	1	0	1	2	4	. (	0	1	2	With Sp02 (comes with EtC02 port), with reusable sensor and 4' cable and Noninvasive Pacing	\$13,790	\$11,859.40
5	0	2	0	1	3	1 0	0	2	0	0	2	4	. (	)	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and 12-lead with 1-step patient cable, Integrated Bluetooth	\$19,685	\$16,929.10
5	0	2	0	1	3	1 0	0	1	0	1	2	4	. (	)	1	2	With Sp02 (comes with EtC02 port) with reusable sensor and 4' cable, 12-lead with 1-step patient cable and Noninvasive Pacing	\$21,185	\$18,219.10
5	0	2	0	0	7	1 0	0	1	0	1	2	4	. (	)	1	2	With NIBP with Adult-Plus cuff and hose, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable and Noninvasive Pacing	\$16,790	\$14,439.40
5	0	2	0	1	7	1 0	0	2	0	1	2	4	(	)	1	2	With 12-lead with 1-step patient cable, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable, Integrated Bluetooth , NIBP with Adult-Plus cuff and hose and Noninvasive Pacing	\$24,685	\$21,229.10
5	0	2	0	1	7	1 0	0	1	0	1	2	4	(	)	1	2	With 12-lead with 1-step patient cable, Sp02 (comes with EtC02 port) with reusable sensor and 4' cable, NIBP with Adult-Plus cuff and hose and Noninvasive Pacing	\$24,185	\$20,799.10
5	0	2	0	1	3	1 0	0	2	0	1	2	4	C	)	1	2	With 12-lead with 1-step patient cable, Sp02 (comes with EtC02 port) with reusable sensor and 4 ' cable, Integrated Bluetooth, and Noninvasive Pacing	\$21,685	\$18,649.10

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- To order E Series CAPNO 5™ Mainstream Sensor please quote Part # 8000-0312 as additional line item at \$4,775. The E Series must also have the Sp02 option.
- To order E Series CAPNO 5™ Sidestream Module please quote Part #8000-0367 as additional line item at \$4,775. The E Series must also have the Sp02 option.
- To order both E Series CAPNO 5™ Mainstream Sensor and CAPNO 5™ Sidestream Module together at the same time, please quote both Part # 8000-0312 and 8000-0367 as additional line items at a price of \$4,775 each. This provides a bundled price for both of \$9,550. The E Series must also have the \$p02 option.
- Direct transmission to GE Medical Systems MUSE® is standard for E Series with 12-lead option.
- Bluetooth wireless option may be purchased by changing digit 10 to a 2, this is \$500 per device.
- All E Series units are configured with a biphasic waveform
- To include paddle wells on the E Series, replace digit 17 with a 1.
- To order Roll Cage with Long Side Bags, change digit 17 to a 2.
- To order Rugged SoftPack Carry Case, change digit 17 to a 3.
- To order Sealed Lead Acid batteries with built in AC Charger change digit 7 to a 1.
- To order Sealed Lead Acid batteries with built in DC Charger change digit 7 to a 2.
- To order SurePower™ Rechargeable Lithium Ion Battery with built in AC Charger change digit 7 to a 3, and order SurePower™ Rechargeable Lithium Ion Battery (part #8019-0535-01) as a separate line item at \$475.
- To order SurePower™ Rechargeable Lithium Ion Battery with built in DC Charger change digit 7 to a 4, and order SurePower™ Rechargeable Lithium Ion Battery (part # 8019-0535-01) as a separate line item at \$475.
- Voice recording can be added to any E Series AED. This can be ordered by replacing digit 13 with a "7". Add \$545 to List Price.
- To order the E Series Lithium Battery filler Kit please order Part # 7777-0290 as a separate line item at \$16 per kit.

#### E Series ® Outer Housing Warranty

ZOLL Medical Corporation warrants solely to the original purchaser of an E Series Defibrillator that if the E Series injection molded housing is cracked or damaged under normal operating conditions when housed in the Roll Cage system or Rugged SoftPack Carry Case, that ZOLL will repair or replace the injection molded enclosure at its option so as to return the enclosure to original factory condition. This warranty is provided for the life on the E Series when the E Series is used under normal operating conditions. Additionally, this warranty includes the use of a loaner defibrillator during repair, the cost of shipping the damaged unit to ZOLL, and the cost of the return of the repaired or replacement unit to the original purchaser.

This limited warranty is the sole warranty made with respect to the E Series Roll-cage system or Rugged SoftPack Carry Case and is expressly in lieu of any other warranty either stated or implied, including any implied warranty of merchantability. ZOLL expressly disclaims all liability for any special or consequential damages. Breakage or damage to the screen, recorder, electronic or other portion of the E Series defibrillator other than the injection-molded enclosure are specifically excluded from this limited warranty.

#### EtCO2 Mainstream Sensor and LoFlo EtCO2 Module Warranty

ZOLL Medical Corporation warrants solely to the original purchaser of an M Series®, M Series CCT, or E Series™ defibrillator that if an EtC02 Mainstream Sensor or LoFlo EtCO2 Module used with a ZOLL Defibrillator fails under normal operating conditions, ZOLL will either replace or repair the defective Mainstream EtCO2 sensor or LoFlo EtCO2 Module at ZOLL's option. This limited lifetime warranty begins from the original date of purchase of the EtCO2 Mainstream Sensor or LoFlo EtCO2 Module.

The foregoing warranty constitutes the exclusive remedy of the customer and the exclusive liability of ZOLL Medical Corporation for any breach of warranty related to the EtCO2 Mainstream Sensor or LoFlo EtCO2 Module supplied hereunder. ZOLL Medical Corporation expressly disclaims all other warranties whether written, oral, implied or statutory, included but not limited to any warranties of merchantability or fitness for a particular purpose.

ZOLL E S	eries / M Series Accessories	List	NASPO / State of OK
E Series Ca	arry Bags		
8000-0910	Top Bag (Roll Cage)	\$120	\$96.00
8000-0911	Rear Bag (Roll Cage)	\$135	\$108.00
8000-0912	Short Right Bag (Roll Cage)	\$75	\$60.00
8000-0913	Short Left Bag (Roll Cage)	\$75	\$60.00
8000-0914	Shoulder Strap (Roll Cage)	\$30	\$24.00
8000-0915	Rail to Top Bag Snaps (Roll Cage)	\$25	\$20.00
8000-0916	Complete Bag Set (Roll Cage)	\$350	\$280.00
8000-0917	Long Right Bag (Roll Cage)	\$75	\$60.00
8000-0918	Long Left Bag (Roll Cage)	\$75	\$60.00
3000-0919	Complete Bag Set for Roll Cage with Long Side Bags (Roll Cage)	\$350	\$280.00
3000-0931-01	Rugged SoftPack Carry Case (Includes kickstand)	\$350	\$280.00
3000-0933-01	Soft Case Flap for E Series	\$50	\$40.00
3000-0921	Replacement Kick Stand for E Series with Soft Case	\$25	\$20.00
E Series Bra	ackets (For Use with E-Series Roll Cage Versions Only)		
3000-9007	E Series Bracket Kit, AC Power, with Swivel (includes swivel plate & bracket manual)	\$865	\$692.00
3000-9008	E Series Bracket Kit, DC Power, with Swivel (includes swivel plate & bracket manual)	\$865	\$692.00
8000-9009	E Series Bracket Kit, No Power, with Swivel (includes swivel plate & bracket manual)	\$825	\$660.00
3000-9011	E Series Bracket, AC Power, No Swivel	\$640	\$512.00
1000-9012	E Series Bracket, DC Power, No Swivel	\$640	\$512.00
000-9013	E Series Bracket, No Power, No Swivel	\$595	\$476.00
000-9014	E Series Swivel Plate	\$225	\$180.00
650-9010-40	E Series Bracket Manual	\$25	\$20.00
M Series Carry	v Cases		
000-0593-01	Xtreme Pack I Carry Case, Soft case with expanded rear and side pouches for use with hands-free defibrillation (red)	\$325	\$260.00
000-0594-01	Xtreme Pack I Carry Case, Soft case with expanded rear pouch for use with paddles (red)	\$325	\$260.00
000-0592-01	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles	\$495	\$396.00
000-0595-01	Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation	\$495	\$396.00
000-0742	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and modem extension cable for 12-lead	\$595	\$476.00
000-0743	12-lead  Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation and modem extension cable for 12-lead	\$595	\$476.00
000-0056-01	Primary Carry Case, Blue Canvas	\$150	\$120.00

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ZOLL E	Series / M Series Accessories	List	NASPO / State of Ok
M Series Ca	arry Cases with NIBP Module		
8000-0660	Xtreme Pack I Carry Case, Soft case with expanded rear and side pouches for use with hands-free defibrillation and NIBP	\$325	\$260.00
8000-0657	Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation and NIBP	\$495	\$396.00
8000-0740	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and modern extension cable for 12-lead and NIBP	\$595	\$476.00
8000-0741	Xtreme Pack II Carry Case, molded rubber case with rear pouch and side pockets for use with hands-free defibrillation with modem extension cable for 12-lead and NIBP	\$595	\$476.00
8000-0661	Xtreme Pack I Carry Case, Soft case with expanded rear pouch for use with paddles and NIBP	\$325	\$260.00
8000-0656	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and NIBP	\$495	\$396.00
CCT Carry	Cases without Blood Pressure		
8000-0700	Xtreme Pack II Carry Case for CCT with rear pouch for use with paddles	\$495	\$396.00
8000-0701	Xtreme Pack II Carry Case for CCT with rear and side pockets for use with hands-free defibrillation	\$495	\$396.00
8000-0746	Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear pouch for use with paddles	\$595	\$476.00
8000-0747	Xtreme Pack II Carry Case for CCT with modern extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation	\$595	\$476.00
8000-0726	Xtreme Pack I Carry Case for CCT with rear pouch for use with paddles	\$325	\$260.00
8000-0727	Xtreme Pack I Carry Case for CCT with rear and side pockets for use with hands-free defibrillation	\$325	\$260.00
CCT Carry	Cases with NIBP/IBP Module		
8000-0704	Xtreme Pack II Carry Case for CCT with rear pouch for use with paddles, NIBP	\$495	\$396.00
8000-0705	Xtreme Pack II Carry Case for CCT with rear and side pockets for use with hands-free defibrillation, NIBP	\$495	\$396.00
8000-0748	Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear pouch for use with paddles, NIBP	\$595	\$476.00
8000-0749	Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation, NIBP	\$595	\$476.00
8000-0728	Xtreme Pack I Carry Case for CCT with rear pouch for use with paddles, NIBP	\$325	\$260.00
8000-0729	Xtreme Pack I Carry Case for CCT with rear and side pockets for use with hands-free defibrillation, NIBP	\$325	\$260.00
M Series Ca	rry Cases with XL Upgrade		
8000-0744	Xtreme Pack II Carry Case, XL with rear pouch for use with paddles (formerly 8000-0083-01)	\$495	\$396.00
8000-0745	Xtreme Pack II Carry Case, XL with rear and side pockets for use with hands-free defibrillation (8000-0084-01)	\$495	\$396.00
8000-0751	Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear pouch for use with paddles	\$595	\$476.00
8000-0752	Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear and side pockets for use with hands- free defibrillation	\$595	\$476.00
8000-0717	Xtreme Pack II Carry Case, XL with rear pouch for use with paddles, NIBP	\$495	\$396.00
8000-0718	Xtreme Pack II Carry Case, XL with rear and side pockets for use with hands-free defibrillation, NIBP	\$495	\$396.00
8000-0753	Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear pouch for use with paddles, NIBP	\$595	\$476.00
8000-0754	Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear and side pockets for use with hands- free defibrillation, NIBP  Xtreme Pack II Cary Case (all models) includes: lifetime warranty covering defibrillator housing. See separate warranty statement on page 8 for details	\$595	\$476.00
M Sories / C	CT Case Accessories		
8000-0596-01	Cable management accessory pouch	\$50	\$40.00
8000-0092-01	Replacement rear pouch for Xtreme Pack II	\$85	\$68.00
8000-0095-01	Replacement rear pouch with side pockets for Xtreme Pack II	\$150	\$120.00
7777-0129	Xtreme Pack II Upgrade for 12-lead, includes base and modem extension cable	\$195	\$156.00
3000-0096	Replacement front Flap for Xtreme Pack II with NIBP	\$40	\$32.00
3000-0097	Replacement front Flap for Xtreme Pack II	\$40	\$32.00
3000-0735	Replacement carry Strap	\$35	\$28.00

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<u>Cables</u>			
8000-0308-01	Universal Cable, (standard 8' cable) allows use of Paddles or Multi-Function Electrodes, Replacement	\$125	\$100.00
8000-0308-02	Universal Cable 12' extended model, allows use of Paddles or Multi-Function Electrodes, Replacement	\$175	\$140.00
8000-1005-01	5-lead Patient Cable with integral lead wires	\$150	\$120.00
8000-1007-01	1 Step Patient Cable for 12-lead ECG with limb leads and v leads ( 10 ft )	\$295	\$236.00
8000-1007-02	1 Step Patient Cable for 12-lead ECG with limb leads and v leads ( 7 ft )	\$295	\$236.00
8000-1006	Limb Lead Patient Cable for 12-lead ECG (10 ft)	\$150	\$120.00
8000-1006-02	Limb Lead Patient Cable for 12-lead ECG (7 ft)	\$150	\$120.00
8000-1008-01	V Lead Patient Cable for 12-lead ECG ( 3.5 ft )	\$175	\$140.00
8000-1008-02	V Lead Patient Cable for 12-lead ECG ( 2.5 ft )	\$175	\$140.00
8012-0208	V Lead Patient Cable with banana plugs	\$175	\$140.00
8000-0771	Bed clip for 12 Lead ECG Patient Cable (10 per pack)	\$50	\$40.00
8000-0772	6-Lead wire organizer for v-lead cable for 12-lead ECG Patient Cable (10 per pack)	\$25	\$20.00
8000-0773	4-Lead wire organizer for Limb lead cable for 12-lead ECG Patient Cable (10 per pack)	\$20	\$16.00
8000-0780	Replacement RJ-11 Phone Cable	\$25	\$20.00
8000-0605-01	RS232 Data Transfer Cable	\$50	\$40.00
8000-0025	Replacement 3-lead ECG Patient Cable, 12 ft. (ships standard with Hospital M Series)	\$125	\$100.00
8000-0025-02	Replacement 3-lead ECG Patient Cable, 6 ft. (ships standard with EMS M Series)	\$95	\$76.00
8000-0730	M Series PowerCord Extension Cable, 12"	\$25	\$20.00
8000-0086	12-lead Modem Extension Cable Revision B, for use with the Ositech Cellular Ready Modem and the Viking Cellular Ready Modems only. For M Series and CCT ONLY.	\$125	\$100.00
8000-1009-01	V Pak Adapter Cable for use with the 12-Lead ECG patient cable for Vpak electrodes.	\$125	\$100.00
<u>Miscellaneous</u>			
8000-0301	Recorder Paper 80 mm Fan Fold, 20 packages	\$69	\$55.20
8000-0302	Recorder Paper 80 mm Fan Fold, 10 packages	\$35	\$28.00
8000-0053	Defibrillator Gel, 12 Tubes	\$72	\$57.60
8000-1020	M Series Anterior Posterior Paddle Assembly	\$795	\$636.00
8000-1010-01	M Series External Paddle Assembly Apex / Sternum with controls and built-in pediatric electrodes	\$550	\$440.00
8009-0751-01	SeeThru CPR Simulator for E Series, R Series, and AED Pro.	\$475	\$380.00
8012-0206	12-lead ECG Simulator	\$995	\$796.00
8000-0684	12-lead ECG Simulator with IBP channel	\$1,295	\$1,036.00
8000-0370	CPR Connector	\$250	\$200.00
8000-0791	CPR Starter Pack (includes 1 CPR Connector & 2 CPR stat-padz)	\$395	\$316.00
7771-3875-01	M Series Guidelines 2005 Upgrade Kit	\$210	\$210.00
IT Accessories			
8000-1607	4 meg PCMCIA Data Cards (2 Per Pack) "For use with M Series & M Series CCT only"	\$250	\$200.00
8000-1608	2 meg PCMCIA Data Cards (2 Per Pack) "For use with M Series & M Series CCT only"	\$175	\$140.00
8000-0167	16 meg PCMCIA Data Card (2 Per Pack) "For use with M Series & E Series"	\$550	\$440.00
8000-0313	32 meg PCMCIA Data Cards (2 Per Pack) "For use with E Series Only"	\$650	\$520.00
8000-1030	Ositech Cellular Ready Modern (Motorola and Nokia cellular Cables are not sold by ZOLL)		
3000-1000	Consisted by M. Corine Coffeen De Nice Of Consisted Consisted COT or force and Nice To Consisted by	\$350	\$280.00

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Supported by M Series Software Revision 34.50 or higher and CCT software revision 53.50 or higher.

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12-Lead Bluetooth Pod Accessories for M Series & E Seri	ies Only (Not CCT).

8000-1032	Ositech Bluetooth Pod and CD for E Series ® & M Series.	\$345	\$276.00
8000-0086	Ositech Modern Extension Cable for use with M Series Only.	\$135	\$108.00
8000-1030	Ositech Modem Card - Replacement Only.	\$365	\$292.00
8000-0244	Ezurio Bluetooth Pod.	\$300	\$240.00
8000-0243	Ezurio Bluetooth Activation CD.	\$25	\$20.00
8000-0094	M Series / CCT Modem Extension Cable for use with Ezurio Freedom Modem Card	\$125	\$100.00
8000-0390	Modem Extension Cable Kit for Ezurio Bluetooth Pod option on E Series Only. Includes the Modem cable / cover and clamp.	\$125	\$100.00
8000-0391	Modern Extension Cable Cover for E Series Ezurio Bluetooth Pod option Only.	\$25	\$20.00
8000-0392	Modem Extension Cable Clamp for E Series Ezurio Bluetooth Pod option Only.	\$25	\$20.00
8000-0395	Modern Extension Cable for E Series Ezurio Bluetooth Pod option Only.	\$95	\$76.00

#### IMPORTANT NOTES:

- The Ositech Bluetooth Pod and accessories are for E Series ® Software Version 3.04 and M Series Software Version 39.01 only. A release for CCT will occur in the future.
- The Ositech option replaces the previous TDK Ezurio option which has been discontinued.
- The Ositech Bluetooth Pod is for the transmission of 12-lead ECG to Fax or MUSE systems. Not for use with ZOLL Data Relay option on M Series or E Series ® to any RescueNet products.
- The Ositech Bluetooth Pod works with the recommended Bluetooth phones that have the DUN Profile and
- support faxing. Customer must purchase a Bluetooth enabled cell phone from their provider see Matrix for models and carriers.
- Customers must verify that their cell phone provider has fax support on the calling plan. U.S. carriers are AT&T / Cingular, Verizon, and Alltel ONLY.

#### Pulse Oximetry Sensors/Cables/Accessories

8000-0294	LNCS Adult Reusable Sensor, 1 each	\$275	\$220.00
8000-0295	LNCS Pediatric Reusable Sensor, 1 each	\$325	\$260.00
8000-0320	LNCS Disposable Adult Sensors, 20 per case	\$280	\$224.00
8000-0321	LNCS Disposable Pediatric Sensors, 20 per case	\$300	\$240.00
8000-0322	LNCS Disposable Infant Sensors, 20 per case	\$380	\$304.00
8000-0323	LNCS Disposable Neonatal Sensors, 20 per case	\$400	\$320.00
8000-0324	LNCS Disposable Preterm Neonatal Sensors, 20 per case	\$440	\$352.00
8000-0298	LNCS Reusable 4ft Patient Cable, 1 each	\$150	\$120.00
8000-0293	LNCS Reusable 10ft Patient Cable, 1 each	\$175	\$140.00
8000-0325	LNCS Extension Cable with DB-9 Connector, 1 each	\$150	\$120.00
8000-0326	LNOP Sensor to LNCS Adapter Cable, 1 each	\$50	\$40.00
8000-0327	LNCS Sensor to LNOP Adapter Cable, 1 each	\$50	\$40.00
8000-0296	LNOP Adult Reusable One-Piece Sensor and Cable 12ft., 1 each	\$425	\$340.00

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ZOLL E Se	eries / M Series Accessories	List	NASPO / State of OK
EtCO2 Mainet	ream Accessories		
8000-0264-01	M Series / CCT CAPNO 3 Mainstream CO2 Sensor and Cable	\$1,695	\$1,356.00
8000-0312		·	
	E Series Only CAPNO 5 Mainstream CO2 Sensor and Cable	\$4,500	\$3,600.00
8000-0266-01	Sensor Cable Holding Clips, Bag of 5	\$20	\$16.00
8000-0260-01	Single Patient Use Pediatric/Adult Airway Adapter, Box of 10	\$90	\$72.00
8000-0261-01	Single Patient Use Neonatal/Pediatric Airway Adapter, Box of 10	\$90	\$72.00
8000-0262-01	Reusable Adult Airway Adapter	\$75	\$60.00
8000-0263-01	Reusable Neonatal Airway Adapter	\$75	\$60.00
3000-0265-01	Single Patient Use Pediatric Adult Airway Adapter with Mouthpiece, Box of 10	\$100	\$80.00
3000-0760	CO2 mask with adapter, adult, package of 10	\$170	•
			\$136.00
3000-0761	CO2 mask with adapter, adult large, package of 10	\$170	\$136.00
3000-0762	CO2 mask with adapter, pediatric, package of 10	\$170	\$136.00
EtCO2 Sidestr	eam LoFlo Accessories		
3000-0365	M Series / CCT CAPNO 3 Sidestream LoFlo Module	\$1,695	\$1,356.00
3000-0367	E Series Only CAPNO 5 Sidestream LoFlo Module	\$4,500	\$3,600.00
3000-0351	Nasal CO2 Sampling Cannula, Adult, box of 10	\$110	\$88.00
3000-0352	Nasal CO2 Sampling Cannula, Pediatric, box of 10	\$110	\$88.00
3000-0353	Nasal CO2 Sampling Cannula, Infant, box of 10	\$110	\$88.00
000-0354	Oral/Nasal CO2 Sampling Cannula, Adult, box of 10	\$120	\$96.00
000-0355	Oral/Nasal CO2 Sampling Cannula, Pediatric, box of 10	\$120	\$96.00
000-0356	Nasai CO2 w/ O2 Cannula, Adult, box of 10	\$135	\$108.00
000-0357	Nasal CO2 w/ O2 Cannula, Pediatric, box of 10	\$135	\$108.00
000-0358	Oral/Nasal CO2 w/ O2 Cannula, Adult, box of 10	\$130	\$104.00
000-0359	Oral/Nasal CO2 w/ O2 Cannula, Pediatric, box of 10	\$130	\$104.00
000-0361	Airway Adapter Kit, Pediatric/Infant, box of 10	\$100	\$80.00
000-0362	Airway Adapter Kit, Adult/Pediatric, box of 10	\$100	\$80.00
3000-0363 3000-0364	Airway Adapter Kit w/ dehumidification tubing, Adult/Pediatric, box of 10  Airway Adapter Kit w/ dehumidification tubing, Pediatric/Infant, box of 10	\$150 \$150	\$120.00 \$120.00
WDD 4			
<u>VIBP Accessor</u> 1000-0662	rres  Hose, Air, 3 mtr, NIBP	<b>\$55</b>	#40.00
		\$50	\$40.00
000-0655	Hose, Air, 1.5 mtr, NIBP	\$50	\$40.00
000-1650	Cuff, All Purpose, Pediatric / Small Adult, 17 - 25cm	\$30	\$24.00
000-1651	Cuff, Ali Purpose, Adult, 23 - 33cm	\$35	\$28.00
000-1653	Cuff, All Purpose, Large Adult, 31 - 40cm	\$40	\$32.00
000-1654	Cuff, All Purpose, Thigh, 38 - 50cm	\$40	\$32.00
000-1655	Cuff, All Purpose, Child, 12 - 19cm	\$25	\$20.00

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<b>7011</b>	F Series	/ M Series	<b>Accessories</b>
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ZOLL E S	eries / M Series Accessories	List	State of OK
Manuals / Vid	<u>eos</u>		
9650-1210-01	E Series Operator's Manual, English	\$25	\$20.00
9650-1450-01	E Series Service Manual, English	\$50	\$40.00
9658-0502-01	E Series In-Service Training CD	\$25	\$20.00
9650-1213-01	E Series 12-Lead Operator's Insert	\$25	\$20.00
9650-1211-01	E Series SPO2 Operator's Insert	\$25	\$20.00
9650-1212-01	E Series EtCO2 Operator's Insert	\$25	\$20.00
9650-1214-01	E Series NIBP Operator's Insert	\$25	\$20.00
9658-0410-01	Capnography in EMS Training CD	\$25	\$20.00
9650-0200-01	M Series Operator's Manual, English	\$25	\$20.00
9650-0450-01	M Series Service Manual, English	\$50	\$40.00
9650-0209-01	Biphasic Operator's Insert	\$25	\$20.00
9650-0215-01	12-lead Operator's Insert	\$25	\$20.00
9650-0202-01	SPO2 Operator's Insert	\$25	\$20.00
9650-0212-01	EtCO2 Operator's Insert	\$25	\$20.00
9650-0214-01	NIBP Operator's Insert	\$25	\$20.00
9650-0219-01	Invasive Blood Pressure Operator's Insert	\$25	\$20.00
9650-0220-01	Temperature Operator's Insert	\$25	\$20.00
9650-0073	M Series In-service Video - VHS	\$25	\$20.00
9650-0063	M Series Parameters In-service Video - VHS	\$25	\$20.00
9650-0260-01	CPR Train the Trainer Manual	\$95	\$76.00
Training Mate	<u>rials</u>		
3000-0663-01	M Series Training Resource Kit - developed for conducting Train-the-Trainer program, this kit includes a M Series Resource Manual (hard copy and on CD), Training Resource CD, M Series In-service Video, M Series Parameters Video, 2 ECG Simulators, training	\$995	\$796.00
9650-0217-01	Site Coordinator Resource Kit - developed for installation and training coordinators, this kit provides a M Series Resource Manual (hard copy and on CD), Training Resource CD, M Series In-service Video and M Series Parameters Video	\$35	\$28.00
650-1000-01	Pocket Reference Guide - Pocket-sized trifold guide to basic operation and vital sign characteristics of the MSeries (25 each per pack)	\$15	\$12.00
652-0605-01	12 Lead Pocket Reference Cards - Pocket-sized guide for 12-lead Electrode Placement (pack of 25)	\$19.95	\$0.00 \$15.96
650-0605-01	Pre-Hospital 12-lead ECG Manual - Developed for Paramedics utilizing 12-lead ECG in the field and ED department.		\$0.00
-0-0003-U (	Pre-Hospital 12-lead ECG Manual - Developed for Paramedics utilizing 12-lead ECG in the field and ED department. Includes Rapid 12-lead ECG interpretation, Effective Use of Computerized Interpretive Statements, Understanding Cardiac Markers and Evaluation and Therapeutic Interventions for ACLS.	\$29.95	\$23.96
000-1610	Training Cable	\$50	\$40.00
900-5005	Training Electrodes (6 sets/case)	\$75	\$60.00

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CCT ONLY	'Accessories:	List	NASPO / State of OK
Invasive Blood	I Pressure Accessories (CCT only)		
8000-0664-02	Transducer interface cable - Abbott	\$150	\$120.00
8000-0665	Transducer interface cable - Baxter/Edwards	\$150	\$120.00
8000-0685	Transducer interface cable - Utah Medical	\$150	\$120.00
8000-0678	Philips/Agilent/HP monitor to M Series CCT Adapter cable	\$240	\$192.00
8000-0679	GE/Marquette monitor to M Series CCT Adapter cable	\$240	\$192.00
8000-0666	Deltran IV (Utah Medical) IBP transducers (Box of 25)	\$350	\$280.00
Temperature A	ccessories (CCT only)		
8000-0668	YSI reusable adult Esophageal/Rectal Temperature probe	\$50	\$40.00
8000-0670	YSI reusable adult Skin Temperature probe	\$70	\$56.00
8000-0671	YSI reusable pediatric Skin Temperature probe	\$70	\$56.00
8000-0669	YSI reusable pediatric Esophageal Rectal probe	\$70	\$56.00
8000-0672	YSI single use adult Esophageal Rectal probe	\$70	\$56.00
8000-0673	YSI single use adult Skin Temperature probe	\$70	\$56.00
8000-0674	Disposable Temperature Sensor Adapter Cable	\$50	\$40.00
8000-0675	2 - Channel Y-Adaptor	\$50	\$40.00
8000-0900	Bed hook accessories compatible with M Series CCT, M Series with XL Battery, and XL Battery Upgrade for M Series	\$25	\$20.00
NIBP Accessor	ries (CCT only)		
8000-0640	Neonatal Disposable Cuffs Size 1 (3.0-6.0 cm) 10 per Box	\$85	\$68.00
8000-0641	Neonatal Disposable Cuffs Size 2 (4.0-8.0 cm) 10 per Box	\$90	\$72.00
8000-0642	Neonatal Disposable Cuffs Size 3 (6.0-11.0 cm) 10 per Box	\$95	\$76.00
8000-0643	Neonatal Disposable Cuffs Size 4 (7.0-13.0 cm) 10 per Box	\$100	\$80.00
8000-0644	Neonatal Disposable Cuffs Size 5 (8.0-15.0 cm) 10 per Box	\$105	\$84.00

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#### M Series Notes (applies to pages 1-4 only, not CCT model)

- All M Series with EtCO2 include one EtCO2 sensor. You must choose mainstream or sidestream sensor by quoting sensor as additional line item at No Charge. Mainstream Capnostat sensor is 8000-0264-01. Sidestream LoFlo Module sensor is 8000-0365.
- 💹 Bluetooth wireless option may be purchased by changing digit 10 to a 1, this is \$499 per device. This is not available for CCT models.
- All EMS M Series are available with a DC Power Supply instead of an AC Power Supply at no additional charge. This can be ordered by replacing digit 7 with a "2".
  - If RS232 option is required, the RS232 Data Transfer Cable must be quoted. Part number 8000-0605-01, \$50 per cable.
- New M Series are available with an XL Battery Upgrade at no additional cost. This upgrade includes the XL Battery enclosure and handle. One XL battery is substituted for the 2 standard batteries. This upgrade is ordered by replacing digit "7" with a "3" for M Series with AC power, by replacing digit "7" with a "4" for M Series with DC power or a "5" for M Series with no external power source.
- All M Series quoted in this price book are configured with a biphasic waveform.
- New monophasic M Series may be ordered as a "Special Order" requiring prior approval from Management and VP Sales with 120-180 day delivery terms. Replace digit 9 with "0". The price is the same as biphasic.
- 🏽 Refurbished Monophasic units can be ordered by replacing digit 1 with a "6" and digit 9 with a "0". Quote these 20% off list price.
- We Voice recording can be added to any AED. This can be ordered by replacing digit 13 with a "7". Add \$500.00.
- Xtreme Pack II is optional and may be substituted for Xtreme Pack I at the time of the order for \$170. List as separate line item for each M Series ordered.
- Xtreme Pack II for 12-lead or 12-lead and NIBP may be substituted for Xtreme Pack I at the time of the order for \$250. List as a separate line item for each M Series ordered.

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٨	1 S	er	ies	i															List	NASPO / State of OK
4	tion!	1 3			П	7	<i>3</i>	1	10	## 0	12 0	12	П	14. 3	15 0	16	17 0	Manual Defibrillator with AC Power, Multiple Application Printer with Summary Report, and Code Markers Includes High contrast display. 3 lead patient cable with integral lead wires, universal cable, two	\$9,300	\$7,440.00
8	asi	ic																rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.		
Γ.	1		2 1				1	4	0	0	1	0		-		1		Option:	#44 CTE	to 240 00
4	+		2 1		-		1		0	0	0	0	+	3	0		0	Basic with Noninvasive Pacing and Code Markers  Basic with Code Markers. SPO2 with reusable sensor and 4' Cable	\$11,675 \$10,725	\$9,340.00 \$8,580.00
4	+		2 1		-		1		0	0	0	0	+	3	0	1		Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable	\$13,575	\$10,860.00
4	1	1 2	2 2	1	0	1	1	1	0	0	0	0		3	0	1	0	Basic with Code Markers and 12-lead with 1-Step Cable	\$16,325	\$13,060.00
4	1	 I 2	2 1	0	2	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing	\$13,100	\$10,480.00
4	1	1 2	2 1	0	5	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing	\$15,950	\$12,760.00
4	1	1 2	2 2	1	2	1	1	1	0	0	0	0		3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and 12-lead with 1- Step Cable	\$17,750	\$14,200.00
4	1	1 2	2 2	1	5	1	1	1	0	0	0	0		3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	\$20,600	\$16,480.00
4	1	2	2	1	0	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers, Noninvasive Pacing and 12-lead with 1-Step Cable	\$18,700	\$14,960.00
4	1	1 2	2 1	0	3	1	1	1	0	0	0	0		3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	\$15,285	\$12,228.00
4	1	2	2 1	0	7	1	1	1	0	0	0	0		3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	\$18,135	\$14,508.00
4	1	2	2 1	0	3	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	\$17,660	\$14,128.00
4	1	1 2	2 1	0	7	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	\$20,510	\$16,408.00
4	1	. 2	2 2	1	2	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, 12-lead with 1- Step Cable and Noninvasive Pacing	\$20,125	\$16,100.00
4	1	2	2 2	1	5	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasíve Pacing	\$22,975	\$18,380.00
4	1	2	2	1	3	1	1	1	0	0	0	0		3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	\$22,310	\$17,848.00
4	1	2	2 2	1	7	1	1	1	0	0	0	0		3	0	1	0	Basic with Code Markers. NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	\$25,160	\$20,128.00
4	1	2	2	1	3	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, 12-lead with 1- Step Cable, EtCO2 with sensor and Noninvasive Pacing	\$24,685	\$19,748.00
4	1	2	2	1	7	1	1	1	0	0	1	0		3	0	1	0	Basic with Code Markers. NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing	\$27,535	\$22,028.00

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0	phon		15 <b>3 4</b>	5	6	7	8	9	10	11	12	13	14	15	16	17			
-	4	1	5 1	0	0	1	1	1	0	0	0	2	3	0	1	0	Manual/Advisory Defibrillator with AC Power, Multiple Application Printer with Summary Report and Code Markers	\$9,775	\$7,820.00
r	/lec	lPr	о	to a second								*********		daibyn awn			Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, R\$232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.		
Г	- 11												-				Option		
Ľ	╫		5 1	0	-		1	1	0	0	1		3	0	1	0	MedPro with Noninvasive Pacing	\$11,675	\$9,340.00
Ľ	4	1	5 1	0	2	1	1	1	0	0	0	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable	\$11,200	\$8,960.00
ŀ	4	1	5 1	0	5	1	1	1	0	0	0	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable	\$14,050	\$11,240.00
	4	1	5 2	1	0	1	1	1	0	0	0	2	3	0	1	0	MedPro with 12-lead with 1-Step Cable	\$16,800	\$13,440.00
	4	1	5 2	1	2	1	1	1	0	0	0	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	\$18,225	\$14,580.00
	1	1	5 2	1	5	1	1	1	0	0	0	2	3	0	1	0	MedPro with NiBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	\$21,075	\$16,860.00
-	1	1	5 2	1	0	1	1	1	0	0	1	2	3	0	1	0	MedPro with Noninvasive Pacing and 12-lead with 1-Step Cable	\$18,700	\$14,960.00
	1	1	5 1	0	3	1	1	1	0	0	0	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	\$15,760	\$12,608.00
1	1	1	5 1	0	7	1	1	1	0	0	0	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	\$18,610	\$14,888.00
,	1	1	5 2	1	3	1	1	1	0	0	0	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	\$22,785	\$18,228.00
_		1	5 2	1	7	1	1	1	0	0	0	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable. EtCO2 with sensor and 12-lead with 1-Step Cable	\$25,635	\$20,508.00
,	1	1	6 1	0	2	1	1	1	0	0	1	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable with Noninvasive Pacing	\$13,100	\$10,480.00
4		1	6 1	0	5	1	1	1	0	0	1	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable with Noninvasive Pacing	\$15,950	\$12,760.00
4	1	1	6 1	0	3	1	1	1	0	0	1	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	\$17,660	\$14,128.00
4		1	6 1	0	7	1	1	1	0	0	1	2	3	0	1	0	MedPro with NiBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	\$20,510	\$16,408.00
4		1	6 2	1	2	1	1	1	0	0	1	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing	\$20,125	\$16,100.00
4		1	6 2	1	3	1	1	1	0	0	1	2	3	0	1	0	MedPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing	\$24,685	\$19,748.00
4		1 1	6 2	1	5	1	1	1	0	0	1	2	3	0	1	0	MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing	\$22,975	\$18,380.00
		1 (	6 2	1	7	1	1	1	0	0	1	2	3	0	1	0	Manual/Advisory Defibrillator with AC Power, Multiple Application Printer with Summary Report, Code Markers, NIBP with cuff and hose, SPO2 with reusable sensor, 4' Cable, Noninvasive Pacing, 12-lead with 1-Step Cable and EtCO2 with sensor	\$26,210	\$20,968.00

MedPro Plus

Includes High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

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4	1	١	3	1 0	C	1	1	l 1	0	c	)	0	6	3	,	0	1	0	AED / Manual Defibrillator with AC Power, Multiple Application Printer with Summary Report, Manual Override and Code Markers	\$10,345	\$8,276.00
M	ult	iP	ro		11									11				-,	Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, R\$232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.  Option:		
4	1		3 ′	1 0	0	1	1	1	0	C	)	1	6	3	-	)	1	0	MultiPro with Noninvasive Pacing	\$12,245	\$9,796.00
4	1	ı	3 ′	1 0	2	1	1	1	0	C	)	0	6	3	- (	D	1	0	MultiPro with SPO2 with reusable sensor and 4' Cable	\$11,770	\$9,416.00
4	1	1	3	1 0	5	1	1	1	0	C	)	0	6	3	(	)	1	0	MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable	\$14,620	\$11,696.00
4	1		3 2	2 1	0	1	1	1	0	O	)	0	6	3	(	)	1	0	MultiPro with 12-lead with 1-Step Cable	\$17,370	\$13,896.00
4	1		3 2	2 1	2	1	1	1	0	O	)	0	6	3	(	)	1	0	MultiPro with SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	\$18,795	\$15,036.00
4	1		3 2	2 1	5	1	1	1	0	0	)	0	6	3	(	)	1	0	MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable	\$21,645	\$17,316.00
4	1	:	3 2	2 1	0	1	1	1	0	0	)	1	6	3	(	)	1	0	MultiPro with Noninvasive Pacing and 12-lead with 1-Step Cable	\$19,270	\$15,416.00
4	1	:	3 1	0	3	1	1	1	0	0	)	0	6	3	(	)	1	0	MultiPro with SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	\$16,330	\$13,064.00
4	1		3 1	0	7	1	1	1	0	0	)	0	6	3	(	)	1	0	MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor	\$19,180	\$15,344.00
4	1	:	3 2	1	3	1	1	1	0	0	)	0	6	3	(	)	1	0	MultiPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	\$23,355	\$18,684.00
4	1	;	3 2	! 1	7	1	1	1	0	0		0	6	3	(	)	1	0	MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable	\$26,205	\$20,964.00
4	1	4	4 2	: 1	3	1	1	1	0	0		1	6	3	(	)	1	0	MultiPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing	\$25,255	\$20,204.00
4	1	4	4 1	0	2	1	1	1	0	0		1	6	3	(	)	1	0	MultiPro with SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing	\$13,670	\$10,936.00
4	1	4	4 1	0	5	1	1	1	0	0	1	1	6	3	(	)	1	0	MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing	\$16,520	\$13,216.00
4	1	4	4 1	0	3	1	1	1	0	0		1	6	3	C	)	1	0	MultiPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	\$18,230	\$14,584.00
4	1		4 1	0	7	1	1	1	0	0		1	6	3	C	)	1	0	MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing	\$21,080	\$16,864.00
4	1	4	4 2	1	2	1	1	1	0	0		1	6	3	C	)	1	0	MultiPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing	\$20,695	\$16,556.00
4	1	4	1 2	1	5	1	1	1	0	0		1	6	3	0	)	1	0	MultiPro with NiBP with Adult-Plus cuff and hose. SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing	\$23,545	\$18,836.00
4	1	4	1 2	1	7	1	1	1	0	0		1	6	3	C	)	1	0	MultiPro Plus AED/Manual with AC Power, Multiple Application Printer with Summary Report, Manual Override, Code Markers, NIBP with cuff and hose, SPO2 with reusable sensor and 4' Cable, Noninvasive Pacing, 12-lead with 1-Step Cable and EtCO2 with sensor	\$26,760	\$21,408.00

MultiPro Plus

Includes' High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use

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- C		Field 2		5	6	7	8	9:	10	11	12	13	14	1 1	5	16	17			
	1	4	5 1	0	2	1	1	1	0	0	0	2	4		0	1	0	Advisory Transport Defibrillator with Color Display, AC Power, Multiple Application Printer, Summary Report with Trending, Code Markers and SPO2	\$12,530	\$10,024.00
n	/IS	erie	s C	ст	<b>-</b>								-14					Includes: 3-channel color display, background rhythm analysis, 3-lead ECG patient cable, one rechargeable XL Smart Ready lead acid battery, RS232 data transfer capabilities, carry case AC power cord, one package of recorder paper, two PC Card slots, VGA output, Operator's Manual, and standard one (1) year warranty for EMS use.  Option:		
Γ.	1	4	5 1	0	2	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with noninvasive pacing	\$14,430	\$11,544.00
-	1	4	5 1	0	3	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with EtCO2 with sensor	\$17,090	\$13,672.00
	1	4	5 1	0	3	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with EtCO2 with sensor and noninvasive pacing	\$18,990	\$15,192.00
	•	4	5 2	1	2	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with 12-lead with 1-Step Cable	\$19,555	\$15,644.00
-	1	4	5 2	1	2	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with 12-lead with 1-Step Cable and noninvasive pacing	\$21,455	\$17,164.00
	4	4	5 2	1	3	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with EtCO2 with sensor and 12-lead with 1-Step Cable	\$24,115	\$19,292.00
	4	4	5 2	1	3	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with EtCO2 with sensor, 12-lead with 1-Step Cable and noninvasive pacing	\$26,015	\$20,812.00
Γ.	1	4	5 1	0	5	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose	\$15,380	\$12,304.00
-	4	4	5 1	0	5	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and noninvasive pacing	\$17,280	\$13,824.00
	1	4	5 1	0	7	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and EtCO2 with sensor	\$19,940	\$15,952.00
	1	4	5 1	0	7	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor and noninvasive pacing	\$21,840	\$17,472.00
	1	4	5 2	1	5	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and 12-lead with 1-Step Cable	\$22,405	\$17,924.00
	1	4	5 2	1	5	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, 12-lead with 1-Step Cable and noninvasive pacing	\$24,305	\$19,444.00
	1	4	5 2	1	7	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor and 12-lead with 1-Step Cable	\$26,965	\$21,572.00
-	1	4	5 2	1	7	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with NIBP with Adult-Plus cuff and hose, EtCO2 with sensor, 12-lead with 1-Step Cable and noninvasive pacing	\$27,540	\$22,032.00
	•	4	5 1	0	8	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and IBP & Temp.	\$17,275	\$13,820.00
	•	4	5 1	0	8	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with NIBP with Adult-Plus cuff and hose, IBP & Temp. and noninvasive pacing	\$19,175	\$15,340.00
ſ	1	4	5 2	1	8	1	1	1	0	0	0	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, IBP & Temp, and 12-lead with 1-Step Cable	\$24,300	\$19,440.00
[	•	4	5 2	1	8	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, IBP & Temp 12-lead with 1-Step Cable and noninvasive pacing	\$26,200	\$20,960.00
	1	4	5 1	0	9	1	1	1	0	0	0	2	4		0	1	0	M Series CCT wwith NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor and IBP & Temp.	\$21,835	\$17,468.00
		4	5 1	0	9	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor, IBP & Temp, and noninvasive pacing	\$23,735	\$18,988.00
	•	4	5 2	1	9	1	1	1	0	0	0	2	4		0	1	0	M Senes CCT with NiBP with neonatal/pediatric/adult settings. Adult-Plus cuff and hose, EtCO2 with sensor. 12-lead with 1-Step Cable and IBP & Temp.	\$28,860	\$23,088.00
	•	4	5 2	1	9	1	1	1	0	0	1	2	4		0	1	0	M Series CCT with NIBP with neonatal/pediatric/adult settings. Adult-Plus cuff and hose. EtCO2 with sensor, 12-lead with 1-Step Cable, IBP & Temp. and noninvasive pacing	\$29,435	\$23,548.00

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- All CCT with EtCO2 include one EtCO2 sensor. You must choose mainstream or sidestream sensor by quoting sensor as additional line item at No Charge Mainstream Capnostat sensor is 8000-0264-01. Sidestream LoFio Module sensor is 8000-0365.
- All EMS M Series are available with a DC Power Supply instead of an AC Power Supply at no additional charge. This can be ordered by replacing digit 7 with a "2".
- Direct transmission to GE Medical Systems Catalyst™ MUSE® is available for M Series with 12-lead option. The M Series with MUSE option is compatible with GE Medical Systems Catalyst™ MUSE® Versions 4B and higher. (Replace digit 5 with a "2" and add \$995 per device.)
- 🌋 Xtreme Pack I or II is available for all M Series units. Order as a separate line item if required for transport applications.
- if RS232 option is required, the RS232 Data Transfer Cable must be quoted. Part number 8000-0605-01, \$50 per cable.
- Xtreme Pack II is optional and may be substituted for Xtreme Pack I at the time of the order for \$170. List as separate line item for each M Series ordered.
- Xtreme Pack II for 12-lead is optional and may be substituted for Xtreme Pack I at the time of the order for \$250. List as a separate line item for each M Series ordered.
- The CCT Model may be upgraded to include a XL Smart Complete Battery for an additional charge of \$50. This upgrade includes the replacement of the XL Smart Ready Battery with the Smart Complete Battery. This can be ordered by replacing digit 7 with a "6" for M Series CCT with AC power or by replacing digit 7 with a "7" for M Series CCT with DC power.

#### **Xtreme Pack II Limited Warranty Statement:**

ZOLL Medical Corporation warrants solely to the original purchaser of an M Series Defibrillator encased in a Xtreme Pack II that if the M Series injection molded enclosure is cracked or damaged under normal operating conditions when housed in an Xtreme Pack II carry case, that ZOLL will repair or replace the injection molded enclosure at its option so as to return the enclosure to original factory condition. This warranty is provided for the life on the M Series when the M Series is used under normal operating conditions. Additionally, this warranty includes the use of a loaner defibrillator during repair, the cost of shipping the damaged unit to ZOLL, and the cost of the return of the repaired or replacement unit to the original purchaser.

This limited warranty is the sole warranty made with respect to the Extreme Pack II and is expressly in lieu of any other warranty either stated or implied, including any implied warranty of merchantability. ZOLL expressly disclaims all liability for any special or consequential damages. Breakage or damage to the screen, recorder, electronic or other portion of the M Series defibrillator other than the injection-molded enclosure are specifically excluded from this limited warranty.

#### EtCO2 Mainstream Sensor and LoFlo EtCO2 Module Warranty

ZOLL Medical Corporation warrants solely to the original purchaser of an M Series®, M Series CCT, or E Series™ defibrillator that if an EtC02 Mainstream Sensor or LoFlo EtCO2 Module used with a ZOLL Defibrillator fails under normal operating conditions, ZOLL will either replace or repair the defective Mainstream EtCO2 sensor or LoFlo EtCO2 Module at ZOLL's option. This limited lifetime warranty begins from the original date of purchase of the EtCO2 Mainstream Sensor or LoFlo EtCO2 Module.

The foregoing warranty constitutes the exclusive remedy of the customer and the exclusive liability of ZOLL Medical Corporation for any breach of warranty related to the EtCO2 Mainstream Sensor or LoFlo EtCO2 Module supplied hereunder. ZOLL Medical Corporation expressly disclaims all other warranties whether written, oral, implied or statutory, included but not limited to any warranties of merchantability or fitness for a particular purpose.

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#### **MED Pro Defibrillators (No Electrodes included):**

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17  9 0 1 1 0 2 0 0 4 9 9 9 9 1 0 1 0 1 0  AED Pro Semi-Auto/Manual.  S3,695  Includes: Backlit LCD screen, soft carry case, rugged over-molded outer housing, multi-patient internal memory, IrDA port, operator guide, five year factory warranty, limited lifetime outer housing warranty.  Other Options:  9 0 1 1 0 6 0 0 4 9 9 9 9 1 0 1 0 1 0 AED Pro Manual Only.  \$3,495	Option F								. ,												
Includes: Backlit LCD screen, soft carry case, rugged over-molded outer housing, multi-patient internal memory, IrDA port, operator guide, five year factory warranty, limited lifetime outer housing warranty.  Other Options:  AED Pro Manual Only,  \$3,495																15	16	17			
### Descriptions:    9   0   1   1   0   6   0   0   4   9   9   9   9   1   0   1   0   0   0   0   0   0   0	9 0	0	1	1	0	2	0	0	4	9		9	9	9	1	0	1	0	AED Pro Semi-Auto/Manual.	\$3,695	\$2
9 0 1 1 0 6 0 0 4 9 9 9 9 1 0 1 0 AED Pro Manual Only. \$3,495						A	and Contra			electron.		oldinait.		·	- Carrier Control						
																			Other Options:		
9 0 1 1 0 4 0 0 4 9 9 9 9 1 0 1 0 AED Pro Semi-Auto Only. \$3,495	9 0	0	1	1	0	6	0	0	4	9	9	9	9	9	1	0	1	0	AED Pro Manual Only.	\$3,495	\$2,
	9 0	0	1	1	0	4	0	0	4	9	,	9	9	9	1	0	1	0	AED Pro Semi-Auto Only.	\$3,495	<b>\$2</b> ,

#### **AED Pro Notes**

Voice Recording can be added to AED Pro by changing digit 8 with a "2". Add \$500.

Batteries for all AED Pro defibrillators are NOT included with device and must be ordered as a separate line item. See AED Pro accessories for part numbers and prices.

#### **AED Pro Lifetime Unconditional Outer Housing Warranty**

ZOLL Medical Corporation warrants solely to the purchaser of an AED Pro defibrillator that if the AED Pro injected molded enclosure is cracked or broken under normal operating conditions, that ZOLL will repair or replace the exterior upper or lower housing (at its sole option) so as to return the housing to its original factory condition. This warranty is provided for the life of the AED Pro unit when the AED Pro is used under normal conditions.

This warranty is the sole warranty made with respect to the AED Pro upper and lower housing and is expressly in lieu of any other warranty either stated or implied, including any implied warranty of merchantability. ZOLL expressly disclaims all liability for any special or consequential damages. Breakage or damage to the screen, electronic or other portion of the AED Pro defibrillator other than the injected molded enclosure is specifically excluded from this warranty.

AED Pro Acc	essories	List	NASPO / State of OK
<u>Cables</u>			
8000-0838	AED Pro ECG Cable AAMI	\$150	\$120.00
<u>Batteries</u>			
8000-0860-01	AED Pro non-rechargeable lithium batttery pack	\$150	\$120.00
8019-0535-01	SurePower™ Rechargeable Lithium Ion Battery Pack	\$450	\$360.00
	◆ 5.8 Ah Capacity		
	High density lithium ion chemistry		
	• RunTime™ Indicator		
	Automatic calibration ready		
	Stores history of use and maintenance		
Cases			
8000-0810-01	AED Pro Soft Carry Case	\$100	\$80.00
8000-0832-01	AED Pro Molded Vinyl Carry Case with Spare Battery Compartment	\$150	\$120.00
8000-0875-32	AED Pro Hard Case with Foam Cut-Outs	\$179	\$143.20
<u>Simulator</u>			
8000-0829-01	AED Pro Simulator	\$225	\$180.00
<u>Other</u>			
9658-0800-01	ZOLL Administrative Software for AED Pro, CD-ROM	\$25	\$20.00
7771-0001-01	AED Pro 2005 Guidelines Upgrade Kit	\$25	\$25.00
Manuals			
9650-0350-01	AED Pro Replacement Operator Guide	\$25	\$20.00
9650-0309-01	AED Pro Service Manual	\$50	\$40.00

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ZOLL AED Plus™ - EMS / Public Safety Series	List	NASPO / State of OK			
Option Fields  1 2 3 4 5 6 7 8 9 10 11 12 13: 14 18 18 17					
2 0 1 0 0 0 0 0 1 0 2 0 1 1 0 1 0 ZOLL AED Plus	\$1,895	\$1,345.45			
ZOLL AED PLUS  Includes: LCD screen showing voice prompt messages, device advisory messel elapsed time, shock count and chest compression graph. Supplied with Publi PASS Cover. Softcase, Operator's Guide and (5) five year limited warranty.					
2 0 1 0 0 0 0 0 3 0 2 0 1 1 0 1 0 ZOLL AED Plus with Professional Rescuer Graphics	\$1,895	\$1,345.45			
2 0 1 0 0 0 0 0 1 0 1 0 1 0 1 0 1 0 2OLL AED Plus with Graphical Cover	\$1,895	\$1,345.45			
2 0 6 0 0 0 0 1 0 1 0 1 1 0 1 0 AED Plus PS Series, Basic Cover and Small Pelican Case	\$1,985	\$1,409.35			
2 0 7 0 0 0 0 0 1 0 1 0 1 0 1 0 1 0 AED Plus PS Series, Basic Cover and Large Pelican Case	\$2,025	\$1,437.75			
2 0 5 0 0 0 0 0 1 0 2 0 1 1 0 1 0 AED Plus PS Series, Basic Cover, LCD and Police Carry Case	\$1,895	\$1,345.45			
Opton Fields f ( 2 3 4 5 6 7 8 8 10 11 12 18 14 15 16 17					
2 0 1 0 0 0 0 1 1 0 2 0 1 1 0 1 0 ZOLL AED Plus with Voice Recording	\$2,095	\$1,487.45			
Includes: Built-in digital voice recording, LCD screen showing voice prompt in device advisory messages, elapsed time, shock count and chest compression Supplied with Public Safety PASS Cover, Softcase. Operator's Guide and (5) limited warranty.	n graph.				
2 0 1 0 0 0 0 1 1 0 1 0 1 0 1 0 1 0 2OLL AED Plus with Voice Recording with Graphical Cover	\$2,095	\$1,487.45			
2 0 1 0 0 0 0 1 3 0 2 0 1 1 0 1 0 ZOLL AED Plus with Voice Recording and Professional Rescue Graphics	r \$2,095	\$1,487.45			
2 0 6 0 0 0 0 1 1 0 1 0 1 0 1 0 1 0 AED Plus with Voice Recording, PS Series, Basic Cover and Sm Pelican Case	nall \$2,185	\$1,551.35			
2 0 7 0 0 0 0 1 1 0 1 0 1 0 1 0 1 0 AED Plus with Voice Recording, PS Series, Basic Cover and La	rge \$2,225	\$1,579.75			
2 0 5 0 0 0 0 1 1 0 2 0 1 1 0 1 0 AED Plus with Voice Recording, PS Series, Basic Cover, LCD a	and Police \$2,095	\$1,487.45			
ZOLL AED Plus Accessories  Disposables		_			
8900-0800-01  CPR-D Padz one piece defibrillation and CPR System with compression, depth and rate sensors. Supplied with gl barrier mask, scissors, razor, wet wipe and dry wipe. Five (5) year shelf-life. Special "long-life armor pack" for storal softpak carry case.		\$105.79			
8900-0808-01 CPR-D accessory kit contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a smooth pouch, one case of 50 each.	nall zip- \$750	\$532.50			
8900-0807-01 CPR-D accessory kit contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a smooth pouch, one each,	CPR-D accessory kit contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a small zip-lock pouch, one each,  \$17				
8900-0810-01 Pedi•padz II Pediatric Multi-Function Electrodes - Designed for use with the ZOLL AED Plus defibrillator. The AED recognizes when Pedi•padz II are connected and automatically proceeds with a pediatric ECG and adjusts energy to pediatric levels. Twenty four (24) month shelf-life. One Pair.					
Battery Support					

Note: Batteries & Electrodes must be purchased separately.

Type 123 Lithium Batteries, quantity of ten (10) with storage sleeve

8000-0807-01

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\$75

\$53.25

<sup>\*\*</sup> Contact Local Representative for quantity requirements.

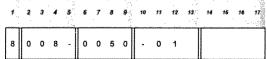
ZOLL AED P	lus Accessories continued	List	NASPO / State of OK
Miscellaneous			
7771-0002-01	AED Plus 2005 Guidelines Upgrade Ten - Kit. Includes instruction sheet, ZOLL Administratiive Software (ZAS) and ten sets of icon stickers for modifying icons on the face of the AED Plus, and a Software Update Acknowledgement Form to be faxed or sent back to ZOLL when upgrades are complete.	\$100	\$100.00
7771-0004-01	AED Plus 2005 Guidelines Upgrade Single - Kit. Includes instruction sheet, ZOLL Administratiive Software (ZAS) and one set of icon stickers for modifying icons on the face of the AED Plus, and a Software Update Acknowledgement Form to be faxed or sent back to ZOLL when upgrades are complete.	\$10	\$10.00
8008-0595	AED Plus 2005 Guidelines Upgrade Icon Sticker Ten - Pack. Includes ten sets of icon stickers with no CD.	\$100	\$100.00
7777-0801-01	AED Plus 5.1 Application Software Upgrade Kit. Allows users to upgrade their AED Plus to the latest level of software. Allows the AED Plus to recognize Pedi Padz II and perform pediatric rescue. Includes Admin Guide and Upgrade Instructions.	\$25	\$17.75
8000-0837-01	Large Pelican Case with cut-outs for AED Plus, CPR-D Padz and Pedi-Padz	\$179	\$127.09
8000-0836-01	Small Pelican Case with cut-outs for AED Plus only	\$139	\$98.69
8000-0802-01	Replacement Softcase	\$105	\$74.55
8000-0806-01	Replacement Softcase - POLICE	\$105	\$74.55
8000-0812-01	Replacement Public Safety PASS Cover designed for CPR-D Padz and accessories	\$50	\$35.50
8000-0808-01	Replacement Public Access PASS Cover (Graphic Interface Label) designed for CPR-D Padz and accessories	\$50	\$35.50
8000-0803-01	Compact Low Profile Public Safety Cover (not for use with CPR-D Padz and accessories)	\$50	\$35.50
8000-0804-01	Defibrillator Analyzer Adapter Cable - connects AED Plus to defibrillator analyzer	\$98	\$69.58
8000-0819-01	Simulator/Tester -connects to AED Plus to demonstrate operation	\$150	\$106.50
8000-0809-01	Mounting Bracket (used to mount unit on the wall)	\$50	\$35.50
8000-0855	Standard Metal Wall Cabinet	\$185	\$131.35
8000-0855-02	Brushed Stainless Steel Wall Cabinet	\$389	\$276.19
8000-0817	Surface Wall Mounting Box	\$299	\$212.29
8000-0814	Recessed Wall Mounting Box	\$299	\$212.29
8000-0811	Flush Wall Mounting Box	\$299	\$212.29
8000-0856	Clear AED Plus Wall Cabinet	\$329	\$233.59
8000-0608-01	RescueNet Code Review Software - Physical copy	\$89	\$63.19
8000-0815	USB IrDA Adapter	\$98	\$69.58
8000-0816	RS-232 IrDA Adapter	\$98	\$69.58
9650-0300-01	Operator's Guide for individual operators or for use as wall poster	\$5	\$3.55
9650-0301-01	Administration Guide	\$5	\$3.55
8000-0311-01	ZOLL Administration Software, CD-ROM	\$149	\$105.79
9658-0401-01	EMS / Public Safety AED Plus Promotional Video - Mpeg file on CD	\$25	\$17.75
9310-0738	AED Plus 3-D Wall Sign	\$13	\$9.23
8000-0825	AED Plus Wall Sign (81/2" x 11")	\$10	\$7.10

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The AED Plus Trainer2 can be used by trainers to train users of the AED Plus Supplied with wireless Remote Contoller, one set of *CPR-D* training electrodes, one pair of replacement gels, 4 D-Cell batteries, 2 AA batteries, Operators Guide, and a (6) six month limited warranty

Option Fields



**AED Plus Trainer 2 Unit** 

\$379 \$269.09

#### **AED Plus Training Unit**

**AED Plus Trainer 2 Unit** 

The AED Plus trainer is for use by Trainers to train in the use of the AED Plus. Supplied with Training Remote Control, hand held cord, one set *CPR-D* training electrodes, one pair of replacement gels operator manual, administration guide and (1) one year limited warranty.

Option Fields

1 2 3	4 5	6 7	8 9	10 11	12 13	14 16	18 17	
8 0 0	8 -	0 1	0 4	- 0	1			

**AED Plus Training Unit** 

\$479 \$340.09

#### **Accessories**

8900-0804-01	CPR-D Padz Training Electrodes with reusable "Z-design" electrode with CPR hand placement indicator and one (1) pair of disposable adhesive gels. (Note: the disposable gels must be applied to the reusable pad before use.)	\$85	\$60.35	
8900-0803-01	Replacement Adhesive gels for CPR-D Padz - Training Electrode replacements, 5 pair	\$29	\$20.59	
8008-0007	Trainer Wireless Remote Controller with 2 AA batteries (replacement)	\$69	\$48.99	
8000-0821	Trainer Phone Cord (replacement)	\$19	\$13.49	
8000-0822	Trainer US AC Adapter	\$50	\$35.50	
1008-0113-01	Trainer Remote (replacement)	\$150	\$106.50	
9650-0304-01	Trainer Operator's Guide (replacement)	\$10	\$7.10	
9650-0850-01	AED Plus EMS and Public Safety Video - VHS	\$25	\$17.75	
9650-0851-01	AED Plus First Responder Video - VHS	\$25	\$17.75	
** Note: Batteries & Electrodes must be purchased separately.				
8008-0006-01	Real CPR Help Travel Trainer	\$369	\$261.99	

#### Sales Demo Kit

8000-0834-01	AED Demo Kit	\$319	\$226.49
	Includes carry bac, manikin torso with heand and one CPR-Demo Pad/		
8000-0835-01	AED Plus Demo Manikin	\$99	\$70.29
	Includes manikin torso with velcro strips attached and a separate head with hardware for attachment		
8900-5007	CPR-D Demo Pad	\$119	\$84.49
	Inlcudes one CPR-D Demo Pad (with Velcro strips for attachment to manikin) and y-cable with intelligent CPR puck and connector for simulator.		
8900-0809-01	Replacement CPR-D Demo Pads	\$39	\$27.69
	Includes a pair of CPR-D replacement electrode pads with tabbed pull-away gel covers		
	(ie.e two "Demo Pad" assemblies, each with a pair of tabbed pull-away gel covers without		
	the CPR puck assembly) Can be used to replace worn, frayed of lost pads from complete CPR-D Dem	o Pad.	
8000-0847-01	AED Plus Demo Kit Carry Bag	\$149	\$105.79

## **Products**

8700-0730-01	AutoPulse System with Pass Thru	Generates consistent and uninterrupted chest compressions, offering improved blood flow during cardiac arrest. Includes Backboard, User Guide, Quick Reference Guide, Shoulder Restraints, Backboard Cable Ties, Head Immobilizer, Grip Strips, In-service Training DVD, and one year warranty.	\$10,995.00
8700-0702-01	AutoPulse Battery	Original equipment Nickel-metal Hydride (NiMH) battery for use with the AutoPulse Platform.	\$575.00
8700-0703-01	AutoPulse Battery Charger, U.S.	Charges and conditions up to two batteries and automatically assesses battery charge level. Includes User Guide and U.S. power cord.	\$1,795.00
	Note: AutoPulse Battery and Au	toPuise Battery Charger carry a one year warranty.	
8700-0701-01	LifeBand® 1 pack	Single-use chest compression band. (1 per package)	\$139.00
8700-0706-01	LifeBand® 3 pack	Single-use chest compression band. (3 per package)	\$375.00
8700-0713-01	AutoPulse Training System	Consists of 1 each AutoPulse Trainer Platform, 1 LifeBand Trainer, 1 Battery Charger, and 2 Batteries. NOT FOR PATIENT USE.	\$6,895.00

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## **ZOLL AutoPulse (continued)**

List

#### **Accessories**

8700-0716-	-01	AutoPulse Transporter	Customized roll stand for easy transport of the AutoPulse	\$395.00
8700-0705-	-01	AutoPulse Soft Carry Case	Soft-sided carrying case holds AutoPulse Platform, spare battery, spare LifeBand and Shoulder Restraints.	\$395.00
8700-0710-	-01	AutoPulse Head Immobilizer	AutoPulse Patient Head Immobilizer. (5 per package)	\$29.95
8700-0717-	-01	AutoPulse Hygiene Barrier	AutoPulse Hygiene Barrier, one each.	\$12.00
8700-0709-	01	AutoPulse Shoulder Restraint	AutoPulse Patient Shoulder Restraint.	\$29.95
8700-0711-	01	AutoPulse Backboard Cable Ties	Backboard Restraint Ties, single use. Used to secure the AutoPulse Platform to a standard backboard. (25 per package)	\$19.95
8700-0708-	01	AutoPulse Grip Strips	Adhesive backed strips designed to provide a high-friction contact between the AutoPulse Platform and a backboard. Semi-permanent adhesive. (1 set)	\$4.95
9658-0716-	01	AutoPulse In-service Training Video (DVD)	AutoPulse In-service Training Video, DVD format.	\$19.95
9650-0717-6	01	AutoPulse In-service Training Video (VHS)	AutoPulse In-service Training Video, VHS tape format.	\$19.95
8700-0712-0	01	AutoPulse Soft Stretcher	Extrication stretcher suitable to move patient while AutoPulse is deployed.	\$129.00
8700-0707-0	01	LifeBand Trainer	Re-usable LifeBand designed for training. NOT FOR PATIENT USE.	\$349.00
8700-0704-0	01	AutoPulse Power Cord	U.S. standard power cord.	\$10.00
9650-0714-0	01	AutoPulse User Guide	Describes the operating steps and maintenance requirements for the AutoPulse Platform.	\$30.00
9650-0715-0	01	AutoPulse Battery Charger User Guide	Describes the operating steps and maintenance requirements for the AutoPulse Battery Charger.	\$25.00
8700-0718-0	01	AutoPulse Manikin	AutoPulse Manikin	\$185.00
<u>Upgrades</u>				
7707-0700-0	<b>)</b> 1	AutoPulse AHA Guidelines Upgrade	Upgrade to AHA Guidelines 2005.	\$195.00

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Battery Support	List	NASPO /
Battery Support	List	State of OK

Batteries, Sn	nart Batteries & Components		
8000-0299-01	1400/2000/1600/1700/M Series/E Series/AED Pro Sealed Lead Acid Battery (not upgradeable to Smart Battery)	\$130	\$104.00
8019-0535-01	SurePower™ Rechargeable Lithium Ion Battery Pack	\$450	\$360.00
	5.8 Ah Capacity     High density lithium ion chemistry     RunTime™ Indicator     Automatic calibration ready		
8000-0052	Stores history of use and maintenance     1200/900 Battery	\$125	\$100.00
8004-0103-01	Smart Battery Complete 1400/2000/1600/1700/Mseries/AED Pro	\$200	\$160.00
8004-0104-01	Smart Ready Battery	\$150	\$120.00
7777-0103-01	Smart Ready Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00
7776-0103-01	Smart Battery Reconditioning Kit (includes Smart Ready Battery and indicator label)	\$155	\$124.00
8204-0103-01	Smart Battery Complete (option for replacement of standard battery when ordering new equipment)	\$50	\$40.00
8000-0687-01	XL Smart Ready Battery Complete	\$300	\$240.00
8000-0690-01	XL Smart Ready Battery Complete, 3 Pack	\$795	\$636.00
8000-0500-01	XL Smart Ready Battery	\$250	\$200.00
8000-0686-01	XL Smart Ready Battery, Package of three (3)	\$595	\$476.00
7777-0203-01	XL Smart Ready Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00
	When ordering M Series with XL Battery, change digit 7 to 3 for M Series with XL Battery with AC Power or to 4 for M Series with XL Battery with DC Power. One XL Battery will be included.	NATION AND ADDRESS OF THE PARTY	

#### Charging Systems

8050-0030-01 SurePower™ Charging Station

\$2,195

\$1,756.00

- 4 Charging bays
- Multiple chemistry compatible
- 200 watt capacity
- Graphic driven user interface
- RS-232 communication port

Warranty Statement: ZOLL Charging Systems carry a one (1) year warranty for EMS use

Warranty Statement: ZOLL Battery Packs carry a one (1) year warranty

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SurePower Man	ager		
8700-0511-01	SurePower™ Manager (Maintenance Version)	\$400	\$320.00
	State of charge reporting State of health assessment Cummulative battery use Selectable P/F capacity thresholds Battery Use History Review & Troubleshooting Service label printing		
8700-0512-01	SurePower™ Manager (Fleet Version)	\$750	\$600.00
	<ul> <li>State of charge reporting</li> <li>State of health assessment</li> <li>Cummulative battery use</li> <li>Selectable P/F capacity thresholds</li> <li>Battery Use History Review &amp; Troubleshooting</li> <li>Service label printing</li> <li>Aggregate reporting</li> <li>Searchable database</li> <li>Planning and budgeting tools</li> </ul>		
8700-0514-01	SurePower™ Manager Software - Fleet License Upgrade	\$475	\$380.00
8700-0515-01	Additional SurePower™ Manager License	\$75	\$60.00
<u>Accessories</u>			
7777-0290	E Series Lithium Battery Filler Kit	\$15	\$12.00
8050-0032-01	SurePower™ Charger Battery Well Spacer	\$20	\$16.00
1004-0151-01	Power Charger Clips (2) with Instructions and Label	\$25	\$20.00
8000-0090	Replacement Power Cord for Base PowerCharger 4x4 or 1x1	\$55	\$44.00
8000-0100	Replacement Power Cord for Base Station Charger	\$55	\$44.00
Manuals/Videos			
9650-0536-01	SurePower™ Battery Instructions	\$25	\$20.00
9650-0043	PowerCharger Operator's Manual	\$25	\$20.00
9650-0074	PowerCharger Service Manual	\$13	\$10.40
9650-0060	PD-4420 Battery Support System Operator's Manual	\$10	\$8.00
9650-0049	PD-4420C Battery Support System Service Manual	\$50	\$40.00
9650-0054	Base PowerCharger 4x4, Operator's Manual	\$25	\$20.00
9650-0072	Base PowerCharger 4x4, Service Manual	\$50	\$40.00
9650-0019	Battery Management Program Guide	\$35	\$28.00
9650-0221-01	XL Battery Operator's Manual	\$10	\$8.00

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		Quantity	Shelf-life	List Price	NASPO / State of OK
stat•padz	Optimized for Emergency Resuscitation				
8900-4003	stat-padz HVP Multi-Function Electrodes	12 pair/case	24 months	\$456.00	\$364.80
8900-4004	stat-padz HVP Multi-Function Electrodes	1 pair	24 months	\$50.00	\$40.00
8900-0802-01	stat-padz II HVP Multi-Function Electrodes	12 pair/case	24 months	\$475.00	\$380.00
8900-0801-01	stat-padz II HVP Multi-Function Electrodes	1 pair	24 months	\$55.00	\$44.00
				<b>V</b>	474
8900-0400	CPR stat-padz HVP Multi-Function CPR Electrodes	8 pair/case	24 months	\$560.00	\$448.00
8900-0402	CPR stat-padz HVP Multi-Function CPR Electrodes	1 pair	24 months	\$75.00	\$60.00
nro-nada	Ontimized for Floative and Special Proceedures				
<i>pro•padz</i> 8900-2100-01	Optimized for Elective and Special Procedures  pro-padz Cardiology Specialty LVP Multi-Function	12 pairs/case	18 months	\$456.00	\$364.80
8900-2101-01	pro-padz Cardiology Specialty LVP Multi-Function	12 pairs/case	18 months	\$50.00	\$40.00
0300-2101-01	pro-page Cardiology Specially Eve Midni-Function	ı pan	10 11011113	\$50.00	\$40.00
8900-2303-01	pro-padz Bíphasic Multi-Function Electrodes	12 pairs/case	9 months	\$456.00	\$364.80
8900-2302-01	pro-padz Biphasic Multi-Function Electrodes	1 pair	9 months	\$50.00	\$40.00
8900-4005	pro-padz Solid Gel Radiolucent Multi-Function Electrodes	12 pairs/case	12 months	\$660.00	\$528.00
8900-4006	pro•padz Solid Gel Radiolucent Multi-Function Electrodes	1 pair	12 months	\$60.00	\$48.00
8900-2105-01	pro•padz LiquidGel Radiolucent Multi-Function Electrodes	12 pairs/case	12 months	\$660.00	\$528.00
8900-2106-01	pro-padz LiquidGel Radiolucent Multi-Function Electrodes	1 pair	12 months	\$60.00	\$48.00
0000 2100-01		, pan	12 11011113	\$00.50	
8900-4012	pro-padz Sterile Multi-Function Electrodes	6 pairs/case	9 months	\$270.00	\$216.00
8900-4013	pro-padz Sterile Multi-Function Electrodes	1 pair	9 months	\$50.00	\$40.00
8900-4052-40	pro-padz Sterile Multi-Function Electrodes with 10-foot lead wires	6 nairelanna	10	*40* 00	****
8900-4055-40	pro-padz Sterile Multi-Function Electrodes with 10-foot lead wires	6 pairs/case 1 pair	12 months 12 months	\$405.00 \$75.00	\$324.00 \$60.00
8900-1055	pro-padz Pacing Only Adult Electrodes	12 pairs/case	12 months	\$528.00	\$422.40
8900-1051	pro-padz Pacing Only Adult Electrodes	1 pair	12 months	\$55.00	\$44.00
pedi•padz	For Pediatrics				
8900-2065	pedi*padz Pediatric Multi-Function Electrodes	6 pairs/case	12 months	\$237.00	\$189.60
8900-2061	pedi-padz Pediatric Multi-Function Electrodes	1 pair	12 months	\$55.00	\$44.00
8900-1065	pedi•padz Pacing Only Pediatric Electrodes	6 pairs/case	12 months	\$290.00	\$232.00
8900-1061	pedi-padz Pacing Only Pediatric Electrodes	1 pair	12 months	\$58.00	\$46.40
8900-3000-01	pedi•padz Solid Gel Multi-Function Electordes	6 pairs/case	24 months	\$237.00	\$189.60
8900-3001-01	pedi•padz Solid Gel Multi-Function Electordes	1 pair	24 months	\$55.00	\$44.00
8900-0401	pedi-padz Reduced Energy Electrode	1 pair	24 months	\$110.00	\$88.00
ECG Monitoring					
8900-0003	3 ECG electrodes/pouch (600 electrodes)	200 pouches	15 months	\$120.00	\$96.00
8900-0004	4 ECG electrodes/pouch (480 electrodes)	120 pouches	15 months	\$96.00	\$76.80
8900-0005	5 ECG electrodes/pouch (500 electrodes)	100 pouches	15 months	\$100.00	\$80.00
8900-0006	6 ECG electrodes/pouch (600 electrodes)	100 pouches	15 months	\$120.00	\$96.00
8900-1003-01	Pediatric ECG electrodes/3 per pouch (300 electrodes)	100 pouches	15 months	\$60.00	\$48.00
8900-1300-01	V- pak Preconnected V Lead Electrodes for 12 Lead (40 Pouches / Case)	40 pouches	15 months	\$340.00	\$272.00
8900-0700	30 pouch rectangle liquid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120.00	\$96.00
8900-0701	30 pouch round liquid gel ECG electrodes (600 electrodes, 1.5" diameter)	20 pouches	24 months	\$120.00	\$96.00
8900-0702	30 pouch rectangle solid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120.00	\$96.00
8900-0703	30 pouch round liquid gel ECG electrodes (600 electrodes, 2" diameter)	20 pouches	24 months	\$120.00	\$96.00
8900-0704 8900-0706	30 pouch radiolucent ECG electrodes (300 electrodes, 1.5" diameter)	10 pouches	24 months	\$60.00	\$48.00
8900-0707	30 pouch square liquid gel ECG electrodes (600 electrodes) 30 pouch square solid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120.00	\$96.00
8900-0708	30 pouch square solid ger ECG electrodes (600 electrodes) 5" diameter)	20 pouches 20 pouches	24 months 24 months	\$120.00 \$120.00	\$96.00 \$96.00
8900-0709	4 pouch pediatric ECG electrodes (480 electrodes)	120 pouches	24 months	\$96.00	\$76.80
		*			

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<u>Other</u>		Quantity	Shelf-life	List Price	NASPO / State of OK
8900-2055	PD 2200 Adult Multi-Function Electrodes	12 pairs/case	9 months	\$432.00	\$345.60
8900-2051	PD 2200 Adult Multi-Function Electrodes	1 pair	9 months	\$50.00	\$40.00
8900-2755	Adult Cath Lab Multi-Function Electrodes	12 pairs/case	9 months	\$432.00	\$345.60
8900-2751	Adult Cath Lab Multi-Function Electrodes	1 pair	9 months	\$50.00	\$40.00
8900-0805-01	Training Electrodes stat-padz II, AED Plus	6 pairs/case	24 months	\$25.00	\$20.00
8900-0190	Training CPR stat-padz. Includes one training cable with CPR sensor, Y connector for simulator connection, and one pari of replacement training electrodes.	1 pair		\$89.00	\$71.20
8900-0195	Replacement Training Electrodes (CPR stat-padz case of 8) Includes 8 pairs (Sternum and Apex pad) of replacement electrodes for training CPR stat-padz.	8 pairs/case		\$79.00	\$63.20

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Upgrades		List	NASPO / State of OK
M Series			
7777-0135	Bluetooth wireless upgrade for E Series and RS232 enabled M Series (M SERIES MUST BE RS232 ENABLED AND A MINIMUM OF 35.75 REVISION) Not available for CCT Models.	\$1,595	\$1,276.00
7777-0112	12-lead	\$10,000	\$8,000.00
7777-0096	MUSE Upgrade Option (Must have 12 Lead on the M Series Software Version 20.10 and higher.)	\$1,495	\$1,196.00
7777-0132	AC Power	\$1,000	\$800.00
7777-0128	Advisory	\$750	\$600.00
7777-0114	AED	\$3,000	\$2,400.00
7777-0113	Biphasic	\$4,000	\$3,200.00
7777-0116	Codemarkers	\$750	\$600.00
7777-0131	DC Power	\$1,000	\$800.00
7777-0111	EL Display, with Pacing	\$750	\$600.00
7777-0109	EL Display, without Pacing	\$750	\$600.00
7777-0115	EtCO2 Mainstream Upgrade - for M Series and CCT units with no EtCO2 option installed. (Must have SP02)	\$6,000	\$4,800.00
7777-0350-01	EtCO2 LoFlo Sidestream Customer Upgrade Kit - for M Series units with Mainstream EtCO2 installed and SW > 30.00. (Must have SP02)	\$2,000	\$1,600.00
7777-0351-01	EtCO2 LoFlo Sidestream Factory Upgrade Kit - for M Series units with Mainstream EtCO2 installed and SW < 30.00. (Must have SP02)	\$4,000	\$3,200.00
7777-0354-01	EtCO2 LoFlo Sidestream Customer Upgrade Kit - for CCT units with Mainstream EtCO2 installed (Must have SP02)	\$2,000	\$1,600.00
7777-0352-01	EtCO2 LoFlo Sidestream Upgrade - for M Series and CCT units with no Mainstream EtCO2 installed. (Must have SP02)	\$6,000	\$4,800.00
7777-0353-01	EtCO2 Mainstream and LoFlo Sidestream Factory Upgrade Kit - for M Series and CCT units with no EtCO2 installed who want to have both options. (Must have SP02)	\$7,500	\$6,000.00
7777-0133	Manual with Advisory	\$1,250	\$1,000.00
7777-0125	NIBP (must have SPO2)	\$5,000	\$4,000.00
7777-0275	Neonatal (must have NIBP) CCT model only	\$2,000	\$1,600.00
7777-0110	Pacing	\$3,250	\$2,600.00
7777-0091	SPO2 - AED - w/EL Display if needed	\$3,250	\$2,600.00
7777-0090	SPO2 - Manual - w/EL Display if needed	\$3,250	\$2,600.00
7777-0232	RS232 for software versions 30.00 and higher	\$1,200	\$960.00
7777-0130	Voice Recording	\$1,700	\$1,360.00
7777-0126	Printer, Summary Report, Manual Override	\$3,000	\$2,400.00
7777-0127	Printer, Summary Report	\$3,000	\$2,400.00
7777-0136	IBP & Temp for CCT units ONLY	\$3,500	\$2,800.00
7777-3901-01	Limited CPR Software Upgrade	\$795	\$636.00
AED Plus			
7777-0802	AED Plus 5.1 Application Software Upgrade Peformed by ZOLL Technical Service. Upgrades AED Plus to the latest level of software allowing the AED Plus to recognize Pedi Padz II and perform pediatric rescue.	\$299	\$239.20

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Upgrades		List	NASPO / State of OK
1600's			
7777-1601	Pacing	\$2,500	\$2,000.00
7777-1602	Manual Override	\$500	\$400.00
7777-1603	Strip Chart Recorder	\$1,500	\$1,200.00
7777-1604	Voice Recording	\$750	\$600.00
1400's			
7777-0002	Internal Modulator	\$695	\$556.00
7777-0004	Analog Board	\$1,395	\$1,116.00
7777-0005	PowerCharger Enable (S/N 500 to S/N 99)	\$995	\$796.00
7777-0006	Power up in Lead II	\$350	\$280.00
7777-0007	Shock Advisory	\$1,895	\$1,516.00
7777-0008	AC Turn-on, 16mH >sn 5087	\$450	\$360.00
D900 & PD1200	<u>2's</u>		
7777-0001	V-Tach, PD-1200s > S/N 1766 & <5155, D900s <s 7500<="" n="" td=""><td>\$1,195</td><td>\$956.00</td></s>	\$1,195	\$956.00
7777-0003	Summary Serial Numbers 500 - 900	\$1,500	\$1,200.00
7777-0003	Summary Serial Numbers 7500 - S/N xxxx	\$750	\$600.00
7777-0001/ 7777-0003	V-Tach and Summary	\$2,495	\$1,996.00
7777-0006	Lead II	\$350	\$280.00
3002-0102	PD1200 to PD1200 EP Model	\$1,000	\$800.00
Batteries, Sma	rt Batteries & Components		
7777-0103-01	Smart Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00
7776-0103-01	Smart Reconditioning Kit (includes Smart Ready Battery and indicator label)	\$155	\$124.00
7777-0203-01	XL Smart Battery Upgrade (includes Smart Chip and indicator label)	\$75	\$60.00
777-0264	Upgrade to accommodate XL Battery for MSeries Software versions 20.00 and higher but less than 30.00. (Includes software, handle, shroud and label. Must be installed a ZOLL service depot.)	\$495	\$396.00
777-0261	Upgrade to accommodate XL Battery for M Series Software versions 30.00 and higher. (Includes handle, shroud and label.)	\$95	\$76.00
777-0262	4x4 Base Power Charger XL Battery Upgrade; Includes Chip Set and labels	\$95	\$76.00
777-0263	1 x1 Base Power Charger XL Battery Upgrade (includes 1 chip and label)	\$75	\$60.00

NASPO / State of OK Price List 2009

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	ACORD TM. CERTIFIC.	ATE OF LIAE				02/	IM/DD/YYYY) <b>19/2009</b>
DE P (	ODUCER PROBE: (781) 237-1515 Fax: 781-237-1 ELAND, GIBSON INSURANCE ASSOCIA O BOX 81266 ELLESLEY HILLS MA 02481		ONLY A HOLDEI	AND CONFERS NO	UED AS A MATTER OF IN RIGHTS UPON THE CERT ATE DOES NOT AMEND, E FFORDED BY THE POLICIE	IFICATE	OR .
			INSURERS AFF	ORDING COVERA	AGE		NAIC#
INS	SURED	***************************************	INSURER A: FE	DERAL INSURAN	CE COMPANY		20281
	DLL MEDICAL CORP.		INSURER B: NC	RTH RIVER INSU	RANCE COMPANY		38989
	ND SUBSIDIARIES 9 MILL ROAD		INSURER C:				
	HELMSFORD MA 01824		INSURER D:				
	OVERAGES		INSURER E:				
MAY POL	Y REQUIREMENT, TERM OR CONDITION OF AN Y PERTAIN, THE INSURANCE AFFORDED BY TI LICIES. AGGREGATE LIMITS SHOWN MAY HAVE ADDL TYPE OF INSURANCE	HE POLICIES DESCRIBED HE	REIN IS SUBJECT TO A	POLICY EXPIRATION DATE (MM/DD/YY)	USIONS AND CONDITIONS OF	SUCH	
	GENERAL LIABILITY	35838475	10/01/08	10/01/09	EACH OCCURRENCE	\$	2,000,000
	X COMMERCIAL GENERAL LIABILITY				DAMAGE TO RENTED PREMISES (Ea occurence)	\$	2,000,000
	CLAIMS MADE X OCCUR				MED. EXP (Any one person)	\$	10,000
Α					PERSONAL & ADV INJURY	\$	1,000,000
					GENERAL AGGREGATE	\$	2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PRO- JECT LOC				PRODUCTS-COMP/OP AGG.	\$	See below
	AUTOMOBILE LIABILITY ANY AUTO	73530268	10/01/08	10/01/09	COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000
Α	ALL OWNED AUTOS SCHEDULED AUTOS				BODILY INJURY (Per person)	\$	
	X HIRED AUTOS X NON-OWNED AUTOS		7		BODILY INJURY (Per accident)	\$	
					PROPERTY DAMAGE (Per accident)	s	
	GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT	\$	4
	ANY AUTO				OTHER THAN EA ACC AUTO ONLY: AGG	\$	
	EXCESS / UMBRELLA LIABILITY	5520135978	10/01/08	10/01/09	EACH OCCURRENCE	\$	15,000,000
	X OCCUR CLAIMS MADE				AGGREGATE	\$	15,000,000
В				***************************************	PRODUCTS	\$	Not Included
	DEDUCTIBLE					\$	
<u> </u>	X RETENTION \$ 10,000			<u> </u>	WC STATU-	\$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	71721017	10/01/08	10/01/09	X TORY LIMITS OTHER		

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/ SPECIAL PROVISIONS
EXCESS PRODUCTS LIABILITY: ILLINOIS UNION INSURANCE COMPANY; POLICY #G23852135002; \$5,000,000 EACH CLAIM/\$5,000000
AGGREGATE; 10/1/08 TO 10/1/09
Contract no. CT2562Z

32420

10/01/08

35838474

Certificate #

**CERTIFICATE HOLDER** 

ACORD 25 (2001/08)

ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?

OTHER: PRIMARY PRODUCTS

**CLAIMS-MADE; INCLUDES BROAD** 

If yes, describe under SPECIAL PROVISIONS beto

FORM VENDORS

LIABILITY

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DOS SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, IT'S AGENTS OR REPRESENTATIVES.

10/01/09

State of Iowa, Dept. of Administrative Services General Services Enterprise, Purchasing Section 1305 E Walnut St Des Moines IA 50319

AUTHORIZED REPRESENTATIVE

Attention:

Patrick J. Comb

© ACORD CORPORATION 1988

\$

500,000

500,000

500,000

E.L. EACH ACCIDENT

E.L. DISEASE-EA EMPLOYEE

\$10,000,000 EACH CLAIM

\$10,000,000 AGGREGATE

E.L. DISEASE-POLICY LIMIT

\$200,000 RETENTION

#### **IMPORTANT**

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

#### **DISCLAIMER**

The Certificate of Insurance on the reverse side of this form does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.

ACORD 25-S (2001/08) Certificate #32420

# ATTACHMENT 1 General Terms and Conditions for Goods Contracts Effective 12/17/08

#### A. DEFINITIONS AND GENERAL INFORMATION

- 1. **Definitions.** The following words shall be defined as set forth below:
  - (i) "Bid Proposal" means the Contractor's bid or proposal submitted in response to the Competitive Bidding Document.
  - (ii) "Contract" means the collective documentation memorializing the terms of the agreement between the State and the Contractor identified on the Contract Declarations & Execution Page(s) and includes the signed Contract Declarations & Execution Page(s), the Special Terms, these General Terms for Goods Contracts, any Special Contract Attachments, any signed certifications, and all other attachments to the Contract Declarations & Execution Page(s).
  - (iii) "Contract Declarations & Execution Page(s)" means the document that contains basic information about the Contract and incorporates by reference the Contractor's Bid Proposal in response to the Competitive Bidding Document, these General Terms and Conditions for Goods Contracts, the final pricing documentation for goods and/or services, and the Special Terms. However, no objection or amendment by a Contractor to the Competitive Bidding Document requirements shall be incorporated by reference into this Contract unless the State has accepted the Contractor's objection or amendment in writing.
  - (iv) "Purchase Instrument" means the documentation issued by the State to the Contractor for a purchase of goods and/or services in accordance with the terms and conditions of the Contract. It may include an identification of the items to be purchased, the delivery date and location, the address where the Contractor should submit the invoices, and any other requirements deemed necessary by the State. Any pre-printed contract terms and conditions included on Contractor's forms or invoices shall be null and void.
  - (v) "Competitive Bidding Document" means the Request for Proposals, Request for Bids, or Request for Quotation (and any addenda thereto) identified in the Contract that was issued to solicit the goods and services.
  - (vi) "Special Contract Attachments" means any attachment to this Contract

indicated on the Contract Declarations & Execution page(s).

- (vii) "Special Terms" means the Contract attachment entitled "Special Terms" that contains terms specific to this Contract, including but not limited to any amendments to these General Terms and Conditions for Services Contracts. If there is a conflict between the General Terms and Conditions for Goods Contracts and the Special Terms, the Special Terms shall prevail.
- (viii) "State" means the State of Iowa, the state agency identified on the Contract Declarations & Execution Page(s), and all state agencies, boards, and commissions, and any political subdivisions making purchases off of this Contract as permitted by the Competitive Bidding Document.
- (ix) "Contractor" means the provider of the goods and services under the Contract.
- 2. Availability of Contract to Other Entities. All other agencies of the State of Iowa and all political subdivisions of the State of Iowa may make purchases pursuant to the Contract as permitted by the Competitive Bidding Document.

#### **B. DURATION OF CONTRACT**

The term of the Contract shall begin and end on the dates specified on the Contract Declarations & Execution Page(s), unless extended or terminated earlier in accordance with the applicable terms and conditions. The State may exercise any applicable extension by giving the Contractor written notice of the extension decision at least thirty (30) days prior to the expiration of the initial term or renewal term.

## C. Description of Goods and/or Services

- 1. Specifications in Competitive Bidding Documents. The Contractor shall provide goods and/or services that comply with the specifications contained in the Competitive Bidding Document identified by bid number in the Contract Declarations & Execution Page(s).
- 2. Product Shipment and Delivery. All products shall be shipped F.O.B. Destination. Destination shall be the location(s) specified in the Purchase Instrument. All items shall be at the Contractor's risk until they have been delivered and accepted by the receiving entity. All items shall be subject to inspection on delivery. Hidden damage will remain the responsibility of the Contractor to remedy without cost to the State, regardless

of the when the hidden damage is discovered.

- 3. Non-Exclusive Rights. The Contract is not exclusive. The State reserve the right to select other contractors to provide goods and services similar or identical to goods and services described in the Contract during the term of the Contract.
- 4. No Minimums Guaranteed. The contract does not guarantee any minimum level of purchases.

#### D. COMPENSATION.

- 1. **Pricing.** The Contractor will be paid for the goods and services sold pursuant to the Contract in accordance with the final pricing documents included as an attachment to the Contract Declarations & Execution Page(s). Unless clearly stated otherwise in the Contract Declarations & Execution Page(s), all prices are firm and fixed and are not subject to variation. Prices include, but are not limited to, freight, insurance, and customs duties.
- 2. Billings. The Contractor shall submit, on a regular basis an invoice for goods and services supplied to the State under the Contract at the billing address specified in the Purchase Instrument. The invoice shall comply with all applicable rules concerning payment of such claims. The State shall verify the Contractor's performance of the services outlined in the invoice before making payment. The State shall pay all approved invoices in arrears and in accordance with applicable provisions of lowa law.

Unless otherwise agreed in writing by the parties, the Contractor shall not be entitled to receive any other payment or compensation from the State for any goods or services provided by or on behalf of the Contractor under the Contract. The Contractor shall be solely responsible for paying all costs, expenses and charges it incurs in connection with its performance under the Contract.

- 3. Delay of Payment Due to Contractor's Failure. If the State determines that the Contractor has failed to perform or deliver any service or product as required by the Contract, the Contractor shall not be entitled to any compensation under the Contracts until such service or product is performed or delivered. In this event, the State may withhold that portion of the Contractor's compensation which represents payment for services or products that were not performed or delivered.
- 4. Setoff Against Sums Owed by the Contractor. In the event that the Contractor owes the State any sum under the terms of the Contract, pursuant to any judgment, or pursuant to any law, the State may set off the sum owed to the State against any sum

owed by the State to the Contractor in the State's sole discretion, unless otherwise required by law. The Contractor agrees that this provision constitutes proper and timely notice under the law of setoff.

#### E. TERMINATION

- 1. Immediate Termination by the State. The State may terminate this Contract for any of the following reasons effective immediately without advance notice:
  - (i) In the event the Contractor is required to be certified or licensed as a condition precedent to providing goods and services, the revocation or loss of such license or certification will result in immediate termination of the Contract effective as of the date on which the license or certification is no longer in effect;
  - (ii) The State determines that the actions, or failure to act, of the Contractor, its agents, employees or subcontractors have caused, or reasonably could cause, a person's life, health or safety to be jeopardized;
  - (iii) The Contractor fails to comply with confidentiality laws or provisions;
  - (iv) The Contractor furnished any statement, representation or certification in connection with the Contract or the bidding process which is materially false, deceptive, incorrect or incomplete.
- 2. Termination for Cause. The occurrence of any one or more of the following events shall constitute cause for an State to declare the Contractor in default of its obligations under its Contract.
  - (i) The Contractor fails to deliver or has delivered nonconforming goods or services or fails to perform, to the State's satisfaction, any material requirement of its Contract or is in violation of a material provision of the Contract, including, but without limitation, the express warranties made by the Contractor;
  - (ii) The State determines that satisfactory performance of its Contract is substantially endangered or that a default is likely to occur;
  - (iii) The Contractor fails to make substantial and timely progress toward performance of the Base and/or Subsequent Contracts;
  - (iv) The Contractor becomes subject to any bankruptcy or insolvency proceeding under federal or state law to the extent allowed by applicable federal or

state law including bankruptcy laws; the Contractor terminates or suspends its business; or the State reasonably believes that the Contractor has become insolvent or unable to pay its obligations as they accrue consistent with applicable federal or state law;

- (v) The Contractor has failed to comply with applicable federal, state and local laws, rules, ordinances, regulations and orders when performing within the scope of the Contract;
- (vi) The Contractor has engaged in conduct that has or may expose the State or the State to liability, as determined in the State's sole discretion; or
- (vii) The Contractor has infringed any patent, trademark, copyright, trade dress or any other intellectual property rights of the State, the State, or a third party.
- 3. Notice of Default. If there is a default event caused by the Contractor, the State shall provide written notice to the Contractor requesting that the breach or noncompliance be remedied within the period of time specified in the State's written notice to the Contractor. If the breach or noncompliance is not remedied by the date of the written notice, the State may:
  - (i) Immediately terminate its Contract without additional written notice; and/or,
  - (ii) Procure substitute goods or services from another source and charge the difference between the current contract and the substitute contract to the defaulting Contractor; and/or, provided that the State takes all reasonable action to mitigate Contractor's damages
  - (iii) Enforce the terms and conditions of the Contract and seek any legal or equitable remedies.
- 4. Termination Upon Notice. Following 30 days' written notice, the State may terminate its Contract in whole or in part without the payment of any penalty or incurring any further obligation to the Contractor. Following termination upon notice, the Contractor shall be entitled to compensation, upon submission of invoices and proper proof of claim, for goods and services provided under the Contract to the State up to and including the date of termination.
- 5. Termination Due to Lack of Funds or Change in Law. The State shall have the right to terminate its Contract without penalty by giving 30 days' written notice to the Contractor as a result of any of the following:

- (i) Adequate funds are not appropriated or granted to allow the State to operate as required and to fulfill its obligations under the Contract;
- (ii) Funds are de-appropriated or not allocated or if funds needed by the State, at the State's sole discretion, are insufficient for any reason;
- (iii) The State's authorization to operate is withdrawn or there is a material alteration in the programs administered by the State;
- (iv) The State's duties are substantially modified.
- 6. Remedies of the Contractor in Event of Termination by the State. In the event of termination of the Contract for any reason by the State, the State shall pay only those amounts, if any, due and owing to the Contractor for goods and services actually rendered up to and including the date of termination of the Contract and for which the State is obligated to pay pursuant to its Contract or Purchase Instrument. Payment will be made only upon submission of invoices and proper proof of the Contractor's claim. This provision in no way limits the remedies available to the State under the Contract in the event of termination. The State shall not be liable for any of the following costs:
  - (i) The payment of unemployment compensation to the Contractor's employees;
  - (ii) The payment of workers' compensation claims, which occur during the Contract or extend beyond the date on which the Contract terminates;
  - (iii) Any costs incurred by the Contractor in its performance of the Contract, including, but not limited to, startup costs, overhead or other costs associated with the performance of the Contract;
  - (iv) Any taxes that may be owed by the Contractor in connection with the performance of the Contract, including, but not limited to, sales taxes, excise taxes, use taxes, income taxes or property taxes.
- 7. The Contractor's Termination Duties. Upon receipt of notice of termination or upon request of the State, the Contractor shall:
  - (i) Cease work under the Contract and take all necessary or appropriate steps to limit disbursements and minimize costs, and furnish a report within thirty (30) days of the date of notice of termination, describing the status of all work under the Contract, including, without limitation, results accomplished, conclusions resulting

therefrom, and any other matters the State may require.

- (ii) Immediately cease using and return to the State, any personal property or materials, whether tangible or intangible, provided by the State to the Contractor.
- (iii) Comply with the State's instructions for the timely transfer of any active files and work product produced by the Contractor under the Contract.
- (iv) Cooperate in good faith with the State, its employees, agents and contractors during the transition period between the notification of termination and the substitution of any replacement Contractor.
- (v) Immediately return to the State any payments made by the State for goods and services that were not delivered or rendered by the Contractor.

## F. CONFIDENTIAL INFORMATION

- 1. Access to Confidential Data. The Contractor's employees, agents and subcontractors may have access to confidential data maintained by the State to the extent necessary to carry out its responsibilities under the Contract. The Contractor shall presume that all information received pursuant to the Contract is confidential unless otherwise designated by the State. If it is reasonably likely the Contractor will have access to the State's confidential information:
  - (i) The Contractor shall provide to the State a written description of its policies and procedures to safeguard confidential information;
  - (ii) Policies of confidentiality shall address, as appropriate, information conveyed in verbal, written, and electronic formats;
  - (iii) The Contractor must designate one individual who shall remain the responsible authority in charge of all data collected, used, or disseminated by the Contractor in connection with the performance of the Contract; and
  - (iv) The Contractor shall provide adequate supervision and training to its agents, employees and subcontractors to ensure compliance with the terms of the Contract.

The private or confidential data shall remain the property of the State at all times.

2. No Dissemination of Confidential Data. No confidential data collected,

maintained, or used in the course of performance of the Contract shall be disseminated except as authorized by law and with the written consent of the State, either during the period of the Contract or thereafter. Any data supplied to or created by the Contractor shall be considered the property of the State. The Contractor must return any and all data collected, maintained, created or used in the course of the performance of the Contract, in whatever form it is maintained, promptly at the request of the State.

- 3. **Subpoena.** In the event that a subpoena or other legal process is served upon the Contractor for records containing confidential information, the Contractor shall promptly notify the State and cooperate with the State or the State in any lawful effort to protect the confidential information.
- 4. Reporting of Unauthorized Disclosure. The Contractor shall immediately report to the State any unauthorized disclosure of confidential information.
- 5. Survives Termination. The Contractor's confidentiality obligation under the Contract shall survive termination of the Contracts.

## G. INDEMNIFICATION

- 1. The Contractor agrees to indemnify and hold harmless the State of Iowa, the States, its officers, employees, volunteers and agents (collectively the indemnified parties) from any and all costs, expenses, losses, claims, damages, liabilities, settlements and judgments, including reasonable value of the time spent by the Attorney General's Office, and the costs and expenses and reasonable attorneys' fees of other counsel required to defend the indemnified parties, related to or arising from:
  - (i) Any breach of the Contract;
  - (ii) Any negligent, intentional or wrongful act or omission of the Contractor or any employee, agent or subcontractor utilized or employed by the Contractor;
  - (iii) Any failure of goods to comply with applicable specifications, warranties, and certifications under the Contract;
  - (iv) The negligence or fault of the contractor in design, testing, development, manufacture, or otherwise with respect to the goods or any parts thereof provided under the Contract;
  - (v) Claims, demands, or lawsuits that, with respect to the goods or any parts thereof, allege product liability, strict product liability, or any variation thereof;

- (vi) The Contractor's performance or attempted performance of the Contract, including any employee, agent or subcontractor utilized or employed by the Contractor;
- (vii) Any failure by the Contractor to comply with the Compliance with the Law provision of the Contract;
- (viii) Any failure by the Contractor to make all reports, payments and withholdings required by federal and state law with respect to social security, employee income and other taxes, fees or costs required by the Contractor to conduct business in the State of Iowa or United States;
- (ix) Any infringement of any contractor property right; or other intellectual property right; or
- (x) Any failure by the Contractor to adhere to the confidentiality provisions of the Contract.
- **2. Survives Termination.** The indemnification obligation of the Contractor shall survive termination of the Contract.

#### H. INSURANCE.

- 1. Insurance Requirements. The Contractor, and any subcontractor, shall maintain in full force and effect, with insurance companies licensed by the State of Iowa, at the Contractor's expense, insurance covering its work during the entire term of this Contract and any extensions or renewals. The Contractor's insurance shall, among other things, be occurrence based and shall insure against any loss or damage resulting from or related to the Contractor's performance of this Contract regardless of the date the claim is filed or expiration of the policy. The State of Iowa and the purchasing agency shall be named as additional insureds or loss payees, or the Contractor shall obtain an endorsement to the same effect, as applicable.
- 2. Types and Amounts of Insurance Required. Unless otherwise requested by the State in writing, the Contractor shall cause to be issued insurance coverages insuring the Contractor and/or subcontractors against all general liabilities, product liability, personal injury, property damage, and (where applicable) professional liability in the amount specified on the Contract Declarations and Execution page for each occurrence. In addition, the Contractor shall ensure it has any necessary workers' compensation and employer liability insurance as required by Iowa law.
- 3. Certificates of Coverage. All insurance policies required by this Contract shall

remain in full force and effect during the entire term of this Contract and any extensions or renewals thereof and shall not be canceled or amended except with the advance written approval of the State. The Contractor shall submit certificates of the insurance, which indicate coverage and notice provisions as required by this Contract, to the State upon execution of this Contract. The certificates shall be subject to approval by the State. The insurer shall state in the certificate that no cancellation of the insurance will be made without at least thirty (30) days' prior written notice to the State. Approval of the insurance certificates by the State shall not relieve the Contractor of any obligation under this Contract.

- 4. **Waiver of Subrogation Rights.** The Contractor shall obtain a waiver of any subrogation rights that any of its insurance carriers might have against the State. The waiver of subrogation rights shall be indicated on the certificates of insurance coverage supplied to the State.
- I. PEFORMANCE BOND. When applicable, the Contractor shall post a performance bond in an amount equal to the amount shown on the Contract Declarations & Execution Page(s) and provide a copy of the bond to the State within (10) days of execution of this Contract. The Contractor shall pay the cost of the bond. In the event that the Contractor or any subcontractor or any officer, director, employee or agent of the Contractor or any subcontractor or any parent or subsidiary corporation of the Contractor or any subcontractor fails to fully and faithfully perform any material requirement of this Contract, including without limitation the Contractor's obligation to indemnify the State and pay damages to the State, the performance bond shall be forfeited to the State. The bond shall be in a form customarily used in the Contractor's industry and shall be written by a surety authorized to do business in Iowa and that is acceptable to the State. The bond shall be in effect at all times during the term of this Contract and any extensions or renewals thereof and for one (1) year following the conclusion of the Contract. The Contractor warrants that it will maintain the required performance bond coverage as described herein without any lapse in coverage. A lapse of the bond will be a material breach of the Contract and shall be considered cause for the State to declare the Contractor in default under this Contract.

#### J. WARRANTIES

1. Construction of Warranties Expressed in the Contract with Warranties Implied by Law. All warranties made by the Contractor and/or subcontractors in all provisions of the Contract and the Contractor's Bid Proposal, whether or not the Contract specifically denominates the Contractor's and/or subcontractors' promise as a warranty or whether the warranty is created only by the Contractor's affirmation or promise, or is created by a description of the materials, goods and services to be provided, or by

provision of samples to the State shall not be construed as limiting or negating any warranty provided by law, including without limitation, warranties which arise through course of dealing or usage of trade, the warranty of merchantability, and the warranty of fitness for a particular purpose. The warranties expressed in the Contract are intended to modify the warranties implied by law only to the extent that they expand the warranties applicable to the goods and services provided by the Contractor. The provisions of this Section apply during the term of the Contract and any extensions or renewals thereof.

- 2. Warranty Nonconforming Goods. All goods delivered by Contractor to the State shall be free from any defects in design, material, or workmanship. If any goods offered by the Contractor are found to be defective in material or workmanship, or do not conform to Contractor's warranty, the State shall have the option of returning, repairing, or replacing the defective goods at Contractor's expense. Payment for goods shall not constitute acceptance. Acceptance by the State shall not relieve the Contractor of its warranty or any other obligation under the Contract.
- 3. Compliance with Federal Safety Acts. Contractor warrants and guarantees to the State, the States and the States that the goods provided under the Contract are in compliance with Sections 5 and 12 of the Federal Trade Commission Act; the Fair Packaging and Labeling Act; the Federal Food, Drug, and Cosmetic Act; the Consumer Product Safety Act; the Federal Environmental Pesticide Control Act; the Federal Hazardous Substances Act; the Fair Labor Standards Act; the Wool Products Labeling Act; the Flammable Fabrics Act; the Occupational Safety and Health Act; the Office of Management and Budget A-110 Appendix A and the Anti-Kickback Act of 1986.
- Concepts, Materials, and Goods Produced. Contractor represents and 4. warrants that all the concepts, materials, goods and services produced, or provided to the State pursuant to the terms of the Contract shall be wholly original with the Contractor or that the Contractor has secured all applicable interests, rights, licenses, permits or other intellectual property rights in such concepts, materials, goods and services. The Contractor represents and warrants that the concepts, materials, goods and services and the State's use of same and the exercise by the State of the rights granted by the Contract shall not infringe upon any other work, other than material provided by the Contract to the Contractor to be used as a basis for such materials, or violate the rights of publicity or privacy of, or constitute a libel or slander against, any person, firm or corporation and that the concepts, materials and works will not infringe upon the copyright, trademark, trade name, trade dress patent, literary, dramatic, statutory, common law or any other rights of any person, firm or corporation or other entity. The Contractor represents and warrants that it is the owner of or otherwise has the right to use and distribute the goods and services contemplated by the Contract.

- 5. Conformity with Contractual Requirements. The Contractor represents and warrants that the goods and services provided in accordance with the Contract will appear and operate in conformance with the terms and conditions of the Contract.
- 6. Authority to Enter into Contract. The Contractor represents and warrants that it has full authority to enter into the Contract and that it has not granted and will not grant any right or interest to any person or entity that might derogate, encumber or interfere with the rights granted to the State.
- 7. **Obligations Owed to Third Parties.** The Contractor represents and warrants that all obligations owed to third parties with respect to the activities contemplated to be undertaken by the Contractor pursuant to the Contract are or will be fully satisfied by the Contractor so that the State will not have any obligations with respect thereto.
- 8. **Title to Property.** The Contractor represents and warrants that title to any property assigned, conveyed or licensed to the State is good and that transfer of title or license to the State is rightful and that all property shall be delivered free of any security interest or other lien or encumbrance.
- 9. Industry Standards. The Contractor represents and expressly warrants that all aspects of the goods and services provided or used by it shall at a minimum conform to the standards in the Contractor's industry. This requirement shall be in addition to any express warranties, representations, and specifications included in the Contract, which shall take precedence.
- 10. Data Processing Warranty. Contractor warrants that each item of hardware, software, firmware, or a custom designed and developed software program or a system which is developed or delivered under, or used by Contractor in connection with its performance of, this Contract, shall accurately process data, including, but not limited to, calculating, comparing and sequencing, from, into, between and among the nineteenth, twentieth and twenty-first centuries, including leap year calculations, when used in accordance with the item's documentation provided by Contractor.
  - (i) If the items to be developed and delivered under this Contract are to perform as a system with other hardware and/or software, then the warranty shall apply to the items developed and delivered as the items process, transfer, sequence data, or otherwise interact with other components or parts of the system. This warranty shall survive the term of this Contract. The remedies available to the State for a breach of warranty includes, but is not limited to, repair or replacement of non-compliant items or systems.

(ii) Nothing in this warranty shall be construed to limit any rights or remedies of the State under this Contract with respect to defects in the items other than the Data Processing Warranty.

#### K. PRODUCT RECALL

In the event that any of the goods are found by the Contractor, the State, or any governmental agency or court having jurisdiction to contain a defect, serious quality or performance deficiency, or not to be in compliance with any standard or requirement so as to require or make advisable that such goods be reworked or recalled, the Contractor will promptly communicate all relevant facts to the State and undertake all corrective actions, including those required to meet all obligations imposed by laws, regulations, or orders, and shall file all necessary papers, corrective action programs, and other related documents, provided that nothing contained in this section shall preclude the State from taking such action as may be required of it under any such law or regulation. The Contractor shall perform all necessary repairs or modifications at its sole expense except to any extent that the Contractor and the State shall agree to the performance of such repairs by the State upon mutually acceptable terms.

### L. CONTRACT ADMINISTRATION

- 1. Incorporation of Documents. The parties acknowledge that the Contract consists of these contract terms and conditions as well as the Competitive Bidding Document and the Bid Proposal. The Competitive Bidding Document and the Contractor's Bid Proposal are incorporated into the Contract by reference, except that no objection or amendment by a Contractor to the Competitive Bidding Document requirements shall be incorporated by reference into the Contract unless the Contractor has explicitly accepted the Contractor's objection or amendment in writing. If there is a conflict between the Contract, the Competitive Bidding Document and the Bid Proposal, the conflict shall be resolved according to the following priority, ranked in descending order: (1) the Contract; (2) the Competitive Bidding Document; (3) the Bid Proposal.
- 2. Intent of References to Competitive Bidding Documents. The references to the parties' obligations, which are contained in this document, are intended to supplement or clarify the obligations as stated in the Competitive Bidding Document and the Contractor's Bid Proposal. The failure of the parties to make reference to the terms of the Competitive Bidding Document or the Contractor's Bid Proposal in this document shall not be construed as creating a conflict and will not relieve the Contractor of the contractual obligations imposed by the terms of the Competitive Bidding Document and the Contractor's Bid Proposal. The contractual obligations of the State cannot be implied from the Contractor's Bid Proposal.

- 3. Compliance with the Law. The Contractor, its employees, agents, and subcontractors shall comply with all applicable federal, state, and local laws, rules, ordinances, regulations and orders when performing under the Contract, including without limitation, all laws applicable to the prevention of discrimination in employment and the use of targeted small businesses as subcontractors or suppliers. The Contractor, its employees, agents and subcontractors shall also comply with all federal, state and local laws regarding business permits and licenses that may be required to carry out the work performed under the Contract. The Contractor may be required to submit its affirmative action plan to the Department of Management to comply with the requirements of 541 IAC chapter 4.
- 4. Amendments. The Contract may be amended in writing from time to time by mutual consent of the parties. All amendments to the Contract must be in writing and fully executed by the parties.
- 5. Third-Party Beneficiaries. There are no third-party beneficiaries to the Contract. The Contract is intended only to benefit the State and the Contractor.
- 6. Choice of Law and Forum. The laws of the State of lowa shall govern and determine all matters arising out of or in connection with this Contract without regard to the choice of law provisions of lowa law. Any and all litigation commenced in connection with this Contract shall solely be brought in the District Court for the State of lowa in the county where venue is appropriate. Alternatively, if venue is proper in federal court, suit shall solely be brought in the United States District Court for the Northern or Southern District of lowa, wherever jurisdiction is appropriate. Nothing contained in this provision shall be construed as waiving any immunity to suit or liability, including without limitation sovereign immunity or Eleventh Amendment immunity, which may be available to the State.
- 7. Assignment and Delegation. The Contract may not be assigned, transferred or conveyed in whole or in part without the prior written consent of the State. For the purpose of construing this clause, a transfer of a controlling interest in the Contractor shall be considered an assignment.
- 8. Use of Third Parties. The State acknowledges that the Contractor may contract with third parties for the performance of any of the Contractor obligations under the Contract. All subcontracts shall be subject to prior approval by the State. The Contractor may enter into these contracts to complete the project provided that the Contractor remains responsible for all goods delivered and services performed under the Contract and for the acts and omissions of all subcontractors, agents, and employees. All

restrictions, obligations and responsibilities of the Contractor under the Contract shall also apply to the subcontractors. Any contract with a subcontractor must also preserve the rights of the State. The State shall have the right to request the removal of a subcontractor from the Contract for good cause.

- 9. Integration. The Contract represents the entire Contract between the parties. The parties shall not rely on any representation that may have been made which is not included in the Contract.
- 10. Headings or Captions. The paragraph headings or captions used in the Contract are for identification purposes only and do not limit or construe the contents of the paragraphs.
- 11. Not a Joint Venture. Nothing in the Contract shall be construed as creating or constituting the relationship of a partnership, joint venture, (or other association of any kind or agent and principal relationship) between the parties thereto. Each party shall be deemed to be an independent contractor contracting for goods and services and acting toward the mutual benefits expected to be derived herefrom. No party has the authority to enter into any contract or create an obligation or liability on behalf of, in the name of, or binding upon another party to the Contract.
- 12. Joint and Several Liability. If the Contractor is a joint entity, consisting of more than one individual, partnership, corporation or other business organization, all such entities shall be jointly and severally liable for carrying out the activities and obligations of the Contract, and for any default of activities and obligations.
- 13. Supersedes Former Contracts or Agreements. Unless otherwise specified in the Contract, this Contract supersedes all prior contracts or agreements between the State and the Contractor for the goods and services provided in connection with the Contract.
- 14. Waiver. Except as specifically provided for in a waiver signed by duly authorized representatives of the State and the Contractor, failure by either party at any time to require performance by the other party or to claim a breach of any provision of the Contract shall not be construed as affecting any subsequent right to require performance or to claim a breach.
- 15. Notice. Any and all notices, designations, consents, offers, acceptances or any other communication provided for herein shall be given in writing by a reliable carrier which shall be addressed to the person who signed the Contract on behalf of the party at the address identified in the Contract Declarations & Execution Page(s) at the address

specified on the forms. Each such notice shall be deemed to have been provided:

- (i). At the time it is actually received; or,
- (ii). Within one day in the case of overnight hand delivery, courier or services such as Federal Express with guaranteed next day delivery; or,
- (iii). Within five (5) days after it is deposited in the U.S. Mail in the case of registered U.S. Mail.

From time to time, the parties may change the name and address of a party designated to receive notice. Such change of the designated person shall be in writing to the other party and as provided herein.

- 16. Cumulative Rights. The various rights, powers, options, elections and remedies of any party provided in the Contract shall be construed as cumulative and not one of them is exclusive of the others or exclusive of any rights, remedies or priorities allowed either party by law, and shall in no way affect or impair the right of any party to pursue any other equitable or legal remedy to which any party may be entitled as long as any default remains in any way unremedied, unsatisfied or undischarged.
- 17. Severability. If any provision of the Contract is determined by a court of competent jurisdiction to be invalid or unenforceable, such determination shall not affect the validity or enforceability of any other part or provision of the Contract. Further, if any provision of the Contract is determined to be unenforceable by virtue of its scope, but may be made enforceable by a limitation of the provision, the provision shall be deemed to be amended to the minimum extent necessary to render it enforceable under the applicable law.
- **18. Time is of the Essence.** Time is of the essence with respect to the performance of the terms of the Contract. Contractor shall ensure that all personnel providing goods and services to the State are responsive to the State's requirements and requests in all respects.
- 19. Authorization. Each party to the Contract represents and warrants to the other parties that:
  - (i) It has the right, power and authority to enter into and perform its obligations under the Contract.
  - (ii) It has taken all requisite action (corporate, statutory or otherwise) to

approve execution, delivery and performance of the Contract, and the Contract constitutes a legal, valid and binding obligation upon itself in accordance with its terms.

- **20. Successors in Interest.** All the terms, provisions, and conditions of the Contract shall be binding upon and inure to the benefit of the parties hereto and their respective successors, assigns and legal representatives.
- Record Retention and Access. The Contractor shall maintain books, records and 21. documents which sufficiently and properly document and calculate all charges billed to the State throughout the term of the Contract for a period of at least five (5) years following the date of final payment or completion of any required audit, whichever is later. Records to be maintained include both financial records and service records. The Contractor shall permit the Auditor of the State of Iowa or any authorized representative of the State and where federal funds are involved, the Comptroller General of the United States or any other authorized representative of the United States government, to access and examine, audit, excerpt and transcribe any directly pertinent books, documents, papers, electronic or optically stored and created records or other records of the Contractor relating to orders, invoices or payments or any other documentation or materials pertaining to the Contract, wherever such records may be located. The Contractor shall not impose a charge for audit or examination of the Contractor's books and records. If an audit discloses incorrect billings or improprieties, the State reserves the right to charge the Contractor for the cost of the audit and appropriate reimbursement. Evidence of criminal conduct will be turned over to the proper authorities.
- **22. Solicitation.** The Contractor warrants that no person or selling agency (except bona fide employees or selling agents maintained for the purpose of securing business) has been employed or retained to solicit and secure the Contract upon an agreement or understanding for commission, percentage, brokerage or contingency.
- 23. Immunity from Liability. Every person who is a party to the Contract is hereby notified and agrees that the State, and all of its employees, agents, successors, and assigns are immune from liability and suit for or from Contractor's and/or subcontractors' activities involving third parties and arising from the Contract.
- **24. Public Records.** The laws of the State of lowa require procurement records to be made public unless otherwise provided by law.
- 25. Clean Air and Water Certification. Contractor certifies that none of the facilities it uses to produce goods provided under the Contract are on the Environmental Protection Agency (EPA) List of violating Facilities. Contractor will immediately notify the State of the

receipt of any communication indicating that any of Contractor's facilities are under consideration to be listed on the EPA List of Violating Facilities

- 26. Debarred, Suspended, and Ineligible Status. Contractor certifies that the Contractor and/or any of its subcontractors have not been debarred, suspended, or declared ineligible by any agency of the State of Iowa or as defined in the Federal Acquisition Regulation (FAR) 48 C.F.R. Ch.1 Subpart 9.4. Contractor will immediately notify the State if Contractor is debarred by the State or placed on the Consolidated List of Debarred, Suspended, and Ineligible Contractors by a federal entity.
- 27. Use of Name or Intellectual Property. Contractor agrees it will not use the name or any intellectual property, including but not limited to, any State trademarks or logos in any manner, including commercial advertising or as a business reference, without the expressed prior written consent of the specific State agency involved.
- **28. Taxes.** The States and the States are exempt from Federal Excise Taxes, and no payment will be made for any taxes levied on Contractor's employee's wages. The States and the States are exempt from State and Local Sales and Use Taxes on the services. Tax Exemption Certificates will be furnished upon request.
- 29. Certification Regarding Sales and Use Tax. By executing the Contract the Contractor certifies it is either (a) registered with the Iowa Department of Revenue, collects, and remits Iowa sales and use taxes as required by the Iowa Code chapter 432; or (b) not a "retailer" or a "retailer maintaining a place of business in this state" as those terms are defined in Iowa Code subsections 423.1(42) & (43). The Contractor also acknowledges that the State may declare the Contract void if the above certification is false. The Contractor also understands that fraudulent certification may result in the State or its representative filing for damages for breach of contract.
- 30. Contractor Assignments of Rights -Antitrust Claims. In consideration of the mutual promises contained herein, Contractor, through its duly authorized agent, conveys, sells, assigns, and transfers to the State of Iowa all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the anti-trust laws of the United States and the State of Iowa relating to the subject of the Contract.
- 31. Delay or Impossibility of Performance. Neither party shall be in default under the Contract if performance is delayed or made impossible by an act of God, flood, fire or similar events. In each such case, the delay or impossibility must be beyond the control and without the fault or negligence of the Contractor. If delay results from a subcontractor's conduct, negligence or failure to perform, the Contractor shall not be excused from compliance with the terms and obligations of the Contract.

- 32. Obligations Beyond Contract Term. The Contract shall remain in full force and effect to the end of the specified term or until terminated or canceled pursuant to the Contract. All obligations of the Contractor incurred or existing under the Contract as of the date of expiration, termination or cancellation will survive the termination, expiration or conclusion of the Contract.
- 33. Counterparts. The parties agree that the Contract has been or may be executed in several counterparts, each of which shall be deemed an original and all such counterparts shall together constitute one and the same instrument.
- **34. Further Assurances and Corrective Instruments.** The parties agree that they will, from time to time, execute, acknowledge and deliver, or cause to be executed, acknowledged and delivered, such supplements hereto and such further instruments as may reasonably be required for carrying out the expressed intention of the Contract.

#### **ATTACHMENT 2**

[Insert Contractor's Bid Proposal to the Competitive Bidding Document here]

**ATTACHMENT 3** 

[INSERT PRICING Documentation]

**ATTACHMENT 4** 

## **Special Terms**

The General Terms and Conditions for Goods Contracts included in Attachment 1 to the Contract Declarations & Execution Page(s) are hereby modified as follows:

[INSERT ANY ADDITIONS, DELETIONS, CHANGES TO THE TERMS AND CONDITIONS INCLUDED IN ATTACHMENT 1 HERE]